



BUSINESS INSIGHTS
MARKET REPORT

JANUARY 2025

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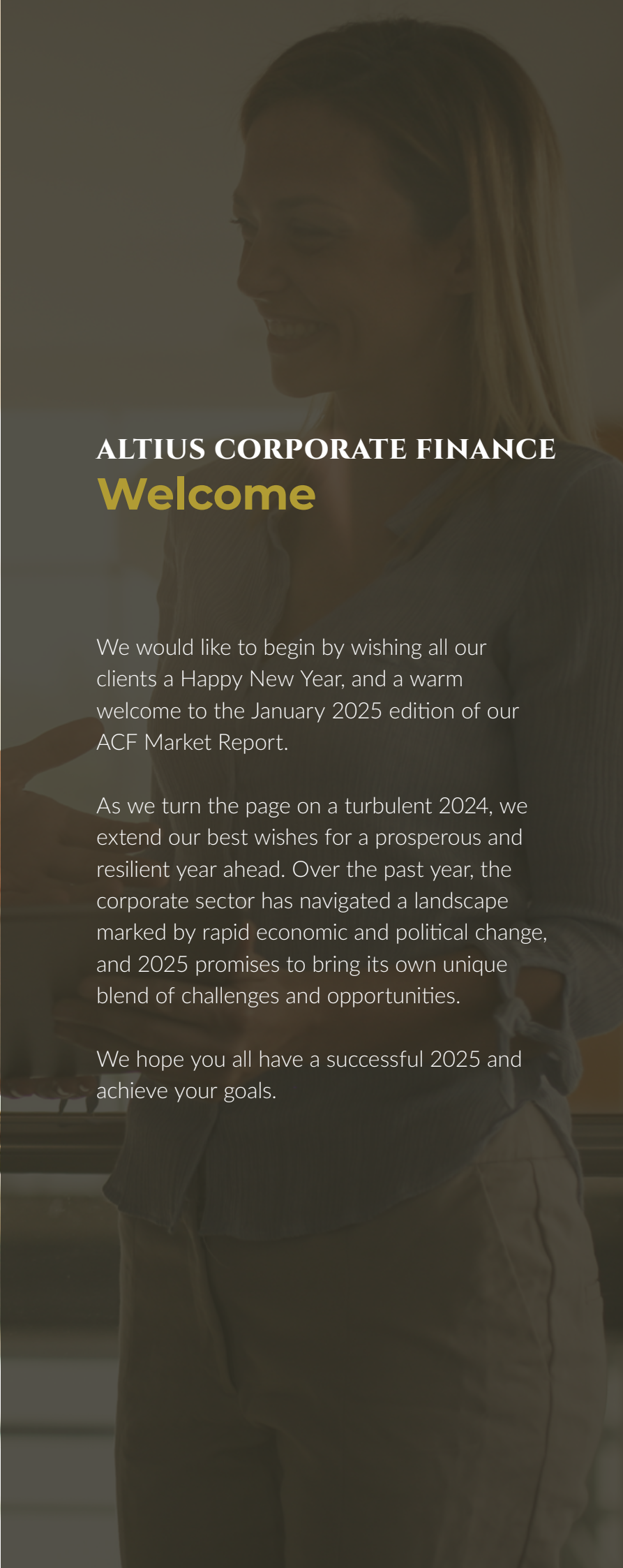


ALTIUS CORPORATE FINANCE **Welcome**

We would like to begin by wishing all our clients a Happy New Year, and a warm welcome to the January 2025 edition of our ACF Market Report.

As we turn the page on a turbulent 2024, we extend our best wishes for a prosperous and resilient year ahead. Over the past year, the corporate sector has navigated a landscape marked by rapid economic and political change, and 2025 promises to bring its own unique blend of challenges and opportunities.

We hope you all have a successful 2025 and achieve your goals.



The New Year Brings New Opportunities for Corporate M&A

by PAUL J. MILLER
Chairman



Reflecting on 2024: A Year of Change and Uncertainty

The corporate sector faced a challenging 2024, as uncertainty loomed over the first half of the year, particularly following the snap election and change of government in July. By autumn, the newly elected Chancellor of the Exchequer, Rachel Reeves, implemented a budget that left many business owners facing “difficult decisions”. With increases in Capital Gains Tax (CGT), Business Asset Disposal Relief (BADR) and employer’s National Insurance Contributions, business costs are set to rise, creating a financial environment that prompted some sellers to accelerate deals in advance of anticipated changes in April 2025.

Despite these challenges, the UK M&A landscape showed resilience, marked by an impressive rise in high-value M&A transactions that bolstered investor confidence.

While deal volume lagged slightly behind the surge in transaction value, the substantial

increase in M&A activity reflects a stable, forward-looking investment climate. Experian’s Q3 report showed a remarkable 49% year-on-year increase in UK M&A value during the first nine months of 2023, amounting to a total of £206 billion.

Altius Group’s recognition as the 9th most active advisor in the UK in Q3 underlines this growth in M&A and rising market confidence. As part of Altius Group, Altius Corporate Finance solidified our position as a leading broker for corporate transactions in the UK. Highlights include the sale of Switch Health Ltd, one of the UK’s leading health insurance brokers, to Partners&, and Forerunner Personal Catering Ltd, a Dorset-based school catering business, to Canonbury Group. 2024 also saw the sale of Colmworth Electronics Ltd, a leading electronics supplier and manufacturer in Cambridgeshire, to Cyclops Electronics Ltd, part of the global Cyclops Group.



49%

Year-on-Year Increase
in UK M&A Value



£206BN

Total Worth of
UK M&A Market



THE ROAD AHEAD: ECONOMIC FORECASTS FOR 2025

As we enter 2025, the economic outlook presents both cautious optimism and considerable complexity.

UK inflation, forecast to climb to 3% in early 2025, ends 2024 at 2.6% and continues to drive the Bank of England's more conservative stance on monetary easing. Interest rates are expected to remain steady, potentially dropping to 3.5% by the end of the year with an aim to curb inflation without stifling growth.

Although the forecasted GDP growth of 1.2% suggests a modest recovery, the rising unemployment rate, projected to surpass 4.3% in 2025, could affect consumer spending and impact sectors reliant on domestic demand.

However, as business investment picks up thanks to successive interest rate cuts, the growth outlook could provide firms with renewed confidence to pursue investment and expansion plans.



1.2%

GDP Growth
in **2025**



3%

Inflation Rate Forecast
early **2025**



We expect that private equity will play an increasingly prominent role in the SME M&A landscape.

Corporate M&A Outlook

The corporate M&A landscape is poised for significant transformation in 2025, shaped by key economic, technological and regulatory drivers. Increased liquidity and investor confidence are driving momentum, with the technology, media and telecoms (TMT) sector leading the charge. According to Experian, TMT accounted for approximately 25% of deal volume and 30% of aggregate deal value, underscoring its dominance.

As we have seen in 2024, AI and advanced analytics will continue to reshape M&A dynamics in the next year, streamlining due diligence and enabling innovative partnerships. In competitive sectors such as technology, healthcare, and renewable energy, these tools are fostering strategic collaborations and unlocking new revenue streams.

We expect that private equity will play an increasingly prominent role in the SME M&A landscape. Creative deal structures and cross-border acquisitions are anticipated to grow as firms seek diversification and entry into new markets. High-growth sectors remain a primary focus, promising robust opportunities for strategic acquisitions that enhance operational efficiency and portfolio expansion.

As the year unfolds, adaptability, technological adoption and a forward-thinking approach will be crucial for business owners to capitalise on these transformative trends.

Strategic Planning for the Year Ahead

Looking to 2025, business owners and investors alike will need to approach the year with careful planning and strategic foresight.

The broader economic outlook and planned increased in CGT and BADR underscore the importance of well-timed exits and acquisitions, particularly as valuations and market confidence remain strong.

The beginning of a new year offers the chance

to navigate these changes with optimism and strategic vision. At Altius Corporate Finance, we remain committed to providing you with the insights and resources to make informed decisions in this evolving market.

We look forward to working alongside business owners to assist them with their exit and acquisition goals during this window of opportunity. Here's to a prosperous and successful year ahead!



Contact us for a
confidential discussion
about your business sale:

01772 540 773

Contact us to
discuss your business
acquisition strategy:

01772 540 772

Unlocking Growth Opportunities with ACF

by ANDREW K. STEEN
Managing Director



At Altius Corporate Finance, we understand the complexities of acquiring businesses in today's competitive market.

Whether you are an investor seeking your first acquisition or a seasoned buyer looking to expand, our approach ensures that you are connected with opportunities that align with your goals.

Our service is designed to simplify the acquisition process while maximising your chances of success. We work with you to understand your investment criteria, preferred sectors and geographical focus to present only the most suitable opportunities. This personalised approach saves time and enables buyers to make confident, informed decisions. For groups aiming to expand, we offer strategic support to identify acquisition targets that complement your existing portfolio. Our acquisitions team will work closely with you to refine your acquisition strategy, ensuring a seamless integration process that drives long-term growth. By leveraging our extensive market insights, you can unlock opportunities in areas with high growth potential and strong demand.

In addition to our current corporate portfolio, our acquisition experts can provide exclusive access to off-market opportunities, whilst our skilled negotiators will work tirelessly on your behalf to identify and secure the ideal acquisition.

Acquisitions often require navigating legal and financial complexities. To streamline this, we have established trusted relationships with leading third-party legal and financial specialists to ensure that our clients receive expert advice and access to competitive funding options, making the entire process as smooth as possible.

With our comprehensive buyer matching service and strategic acquisition support, Altius Corporate Finance are committed to helping buyers to achieve their ambitions. Partner with us to simplify your acquisition journey and take advantage of unparalleled expertise and opportunities within the corporate sector.

Contact us today to discuss
your acquisition requirements:
acquisitions@altiusgroup.co.uk

ACF Sold Case Studies

PROJECT AUGUSTUS:

Colmworth Electronics Ltd Sold to Cyclops Electronics Ltd

Colmworth Electronics Ltd, based in St Neots, Cambridgeshire, sold to Cyclops Electronics Ltd in a deal facilitated by Altius Corporate Finance.

Established in 1991, Colmworth Electronics Ltd offer supply chain and inventory management for Original Equipment Manufacturers. Having operated for over 30 years, the business has successfully built long-standing relationships with a number of blue-chip clients, including the aerospace, motion and control industries. Altius Corporate Finance identified an ideal buyer in Cyclops Electronics Ltd, completing the sale just eight months after presenting the business to the market. Operating since 1990, the York-based electronics business is part of the global Cyclops Group, a prominent figure in the global electronic components sector specialising in the procurement and supply of premium electronic components. Aiming to transform electronic component procurement into a seamless, reliable and efficient process for their customers, Colmworth Electronics signified a suitable acquisition that fit with their values of quality excellence, reliability and community.



Corporate Sales Negotiator, Jonathan McElhinney, commented on the sale:

“Both our clients and Cyclops Electronics were a pleasure to deal with throughout the transaction. To complete within just six weeks after signing Heads of Terms was a challenging process and required a great deal of effort and communication from both parties to ensure a successful outcome prior to the Autumn Budget. I would like to wish our clients all the best in their well-deserved retirement, and Cyclops Electronics the best of luck for the future.”

ACF Sold Case Studies

PROJECT POLLY:

Forerunner Personal Catering Ltd Sold to Canonbury Group



Forerunner Personal Catering Ltd, located in Dorset, successfully sold to corporate buyer Canonbury Group in a deal facilitated by Altius Corporate Finance.

Forerunner Personal Catering Ltd is a catering business providing hot meals to 23 primary schools across Bournemouth and Poole. Originally established as a home food delivery service in 1992, Forerunner has operated in its current capacity for over 15 years, becoming a well-established and trusted name.

Altius Corporate Finance identified a suitable buyer in Canonbury Group through our

unique Corporate Sales Process. Both our clients and Canonbury Group were delighted to successfully complete the sale before the start of the Autumn term, ensuring a seamless transition for the new owners.

Corporate Sales Negotiator, Jonathan McElhinney, commented on the sale:

“Our clients were a pleasure to work with, maintaining good communication throughout the process and ensuring a smooth transaction. I wish Canonbury Group all the best with their acquisition and look forward to working with them again in the future.”

ACF Sold Case Studies

PROJECT SWITCH: Switch Health Ltd Sold to Partners&

Switch Health Ltd, a health insurance broker based in Cheltenham, sold to the corporate group Partners& in a deal facilitated by Altius Corporate Finance.

Switch Health Ltd is a UK-based health insurance broker, renowned in its field with an attractive clientele book. The business offers a platform for comparing private medical insurance quotes from leading insurers such as BUPA, AXA PPP, and Saga. Additionally, they boast an impressive customer retention rate. Their services are designed to help individuals and businesses find health insurance policies that fit their needs and budget. Switch Health decided to sell to help the company expand further, as part of a group. One of the key requirements, therefore, was to find a buyer that would continue the growth of the business.

Altius Corporate Finance worked with Switch Health to find a buyer in the corporate group, Partners&. Partners& occupies a unique place in the Insurance Brokering market, having established itself over the last 4 years as a strong challenger to the brokering industry. They aim to change the market through their innovative business model, successfully



combining strategic acquisitions and attracting the best talent in the UK market. The company combines traditional insurance brokering with modern technology to offer comprehensive risk management, employee benefits, and wealth management services.

Switch Health Ltd commented on the sale process:

“We were looking for a buyer that would invest in the future of the business and share the same vision. Out of all the global prospective purchasers we met with, the buyer was most aligned culturally and were very close by too.”

A Selection of Current Mandates



TURNOVER: **£20m**
LOCATION: **UK**
Ref. **51006**

Asking Price: **Bids Invited**

Project Sara: Security Services Provider - Canine Security

Security services provider with an emphasis on canine security. It provides a wide variety of security solutions offering a bespoke solution to clients. Well-established in the sector, the business has strong relationships with clients. The company has a number of industry standard accreditations.

Key Features:

- Additional services including mobile CCTV towers, mobile patrols and key holding/alarm response teams, amongst others
- Turnover of £20m for year end 2024 with an adjusted EBITDA of £3m



UNDER OFFER

TURNOVER: **£13.3m**
LOCATION: **UK**
Ref. **51216**

Asking Price: **Bids Invited**

Project Vancouver: Commercial Shopfitters

The business is a UK-based commercial shopfitter working within the discount store marketplace. The company has secured large contracts with blue chip companies in a variety of sectors, most recently branching into the garden centre fitout industry. The business offers a full turnkey service, handling the entire process in house.

Key Features:

- Offers design through to installation
- Operated for over 50 years
- Turnover of £13.3m year end 2024 generating adjusted EBITDA of £1.8m
- Blue-chip client base



TURNOVER: **£12m**
LOCATION: **Scotland**
Ref. **51102**

Asking Price: **£5,000,000**

Project Hamilton: Vehicle Parts Retailer

Operates as a commercial vehicle product supplier, and an oil, gas, lubricant supplier. The business works with over 7,000 clients on a UK wide basis which are predominantly commercial with in person sales making up c.3%. They offer a wide variety of products, many sourced directly from the manufacturer, and are the exclusive supplier of select products.

Key Features:

- Offers the supply of vehicle parts as well as oils and lubricants
- Operating with over 7,000 active clients
- Turnover of £12m year end 2023 generating adjusted EBITDA of £916k
- Well-established, operated for over 40 years

A Selection of Current Mandates



TURNOVER: **£9.8m**
LOCATION: **UK**
Ref. **51108**

Asking Price: **Bids Invited**

Project Frances: Windows and Doors Manufacturer

UK-based window and door manufacturer with factories specialising in both PVC and aluminium. Project Frances is a well established, market leader in their area, with a trading history exceeding 35 years. The business has an excellent reputation, synonymous with high quality products and excellent customer service.

Key Features:

- Strong 2nd tier management team
- High quality equipment & up-to-date machinery
- Trading history exceeding 35 years
- Turnover of £9.8m year end 2024



TURNOVER: **£6.2m**
LOCATION: **South East**
Ref. **51074**

Asking Price: **£6,000,000**

Project Midnight: Electrical Solutions Provider

The business operates as an electrical installation specialist. With multiple long-standing relationships, Project Midnight is well established within the industry. The business operates from a half-acre fenced compound, with 2.4m high fencing and covered outbuilding with an office. The property has an approximate value of £1m.

Key Features:

- Electrical installation specialist
- Currently operating with c.12 commercial clients
- Turnover of £6.2m year end 2023 generating adjusted EBITDA of £1.26m
- Well-established in the region having operated for over 20 years



TURNOVER: **£5.8m**
LOCATION: **UK**
Ref. **50830**

Asking Price: **Bids Invited**

Project Ramona: Exhaust Ventilation (LEV) Specialist

Project Ramona is a UK-based Local Exhaust Ventilation specialist. The business manages all aspects including the design, installation, testing and maintenance. Our clients have the exclusive distribution agreement with a German manufacturer for their products in the UK. The company has secured large contracts.

Key Features:

- Design, Installation, Testing and Maintenance
- Exclusive distribution contract with a German manufacturer
- Turnover of £5.8m+ for year end 2024
- Secured large contracts with blue chip companies in a variety of sectors

A Selection of Current Mandates



TURNOVER: **£5.5m**
LOCATION: **South East**
Ref. **51179**

Asking Price: **Bids Invited**

Project Seaside Pearl: Mental Health Patient Transport Provider

Offers non-emergency transport for mental health patients. Second-tier management structure in place including the operations manager and the ambulance controller who could take on the majority of our client's responsibilities post-completion. Standardised training policies and stringent compliance procedures.

Key Features:

- Well-established, having operated in the sector almost 20 years
- Turnover of £5.5m year end 2023 generating adjusted EBITDA of £1m
- Second-tier management structure in place



TURNOVER: **£4.2m**
LOCATION: **UK**
Ref. **50747**

Asking Price: **Bids Invited**

Project Noble: Beverage Manufacturer

The business manufactures a wide range of beverages including value-added drinks such as protein water and kombucha. The company is based on a large freehold site with four factories and additional space to accommodate growth. With production only using around 50% of water available on site, output could be easily scaled.

Key Features:

- Key supplier, producing value-added drinks
- Large freehold site with four factories and scope to expand
- Turnover of £4.2m year end 2024
- Current production only utilising around 50% of water available on site



TURNOVER: **£4.1m**
LOCATION: **UK**
Ref. **51337**

Asking Price: **Bids Invited**

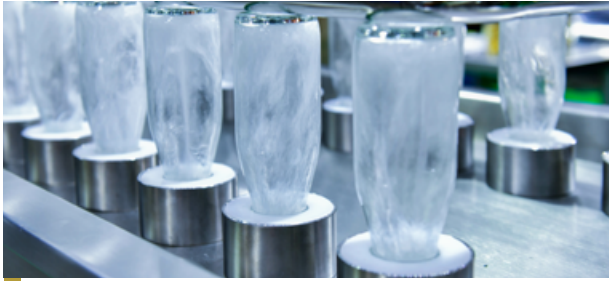
Project Walken: Luxury Sleeper Bus & Coach Company

The company offers the design, manufacture and lease of luxury sleeper buses to artists within the entertainment and music industries. Project Walken operates under a second-tier management team capable of independently running the day-to-day operations. The company is projected to experience further growth with multiple large tour bookings already secured through 2025.

Key Features:

- Design, manufacture and lease of luxury sleeper buses
- Turnover of £4.1m year end 2024 generating adjusted EBITDA of £1m
- Headquarters is located in an advantageous position to facilitate easy travel

A Selection of Current Mandates



TURNOVER: **£3.8m**
LOCATION: **UK**
Ref. **51306**

Asking Price: **Bids Invited**

Project Astrid: Machinery & Systems Design & Installer

The company designs and installs recycling, degreasing and container washing systems. With a healthy forward order book, they work with over 300 active clients. Well-established with the company having built a successful brand over 50 years. work is completed for a variety of clients originating from manufacturing, paint & ink and food sectors.

Key Features:

- Completes all aspects of a project from initial concept, design, manufacture, installation, commission and after sales
- Turnover of £3.8m year end 2024 generating adjusted EBITDA of £575k
- Working with over 300 active clients



TURNOVER: **£3.6m**
LOCATION: **UK**
Ref. **51024**

Asking Price: **Bids Invited**

Project Christie: Electrical Engineers

Project Christie is a UK-based electrical engineering and compliance testing company. They offer electrical installations as well as building services across the whole of the UK. The company has secured large contracts with blue chip companies in a variety of sectors including aviation, rail and healthcare.

Key Features:

- Offers electrical installations as well as building services
- Turnover of £3.6m year end 2024
- Fully accredited to serve sensitive high value sites including: Aerospace, MOD and critical infrastructure



TURNOVER: **£2.9m**
LOCATION: **UK**
Ref. **50723**

Asking Price: **Bids Invited**

Project Chives: Sustainable Solutions

Project Chives represents a sustainable solutions company that offers smart and compliant organic product and by-product solutions. Their services include environmental consultancy, sourcing of feedstocks for anaerobic digesters, distribution, and regulatory compliance. Developing long-term relationships and cost-effective strategies.

Key Features:

- Environmental consultancy, sourcing of feedstocks for anaerobic digesters, distribution, and regulatory compliance
- Forecasted turnover of £2.9m+ for year end 2024 with adjusted EBITDA of £945k+

A Selection of Current Mandates



TURNOVER: **£2.6m**
LOCATION: **UK**
Ref. **50755**

Asking Price: **Bids Invited**

Project Foden: Specialist Nutritional Food Manufacturer

The business manufactures a wide range of popular products and flavours, with well-established sales channels via wholesalers, distributors and retailers. Having already achieved substantial year-on-year growth, there is considerable potential for the company to increase its scalability and expand under the direction of new owners.

Key Features:

- Core product range: protein bars, gluten free products, power bars etc.
- Turnover of £2.6m year end 2023 generating adjusted EBITDA of £535k
- Blue-chip client base and supply chain



TURNOVER: **£2.5m**
LOCATION: **North East**
Ref. **50639**

Asking Price: **£2,750,000**

Project Hitchcock: Non-Emergency Patient Transport Provider

The business offers the non-emergency transport of patients for NHS and other medical clients across the North East. The business has recently relocated to a larger premises - this property is not included in the sale. Currently operating with many active clients including six NHS Foundation Trusts and six private medical clients.

Key Features:

- Offers non-emergency transport for patients to health care sector
- Operating for 24 years with a strong base of medical clients
- Turnover of £2.5m year end 2024 generating net profit of £467k
- Recent CQC registration and business development efforts



TURNOVER: **£2.2m**
LOCATION: **UK**
Ref. **51139**

Asking Price: **Bids Invited**

Project Langley: Commercial Construction Company

Project Langley is a UK-based commercial construction company. The company specialises in project managing key civil engineering projects for clients in a variety of sectors including food manufacturing, education and healthcare. Occasionally completing residential work, the business takes this on an ad-hoc basis.

Key Features:

- Completing all aspects of a project, the business will conduct groundworks, electrical testing & installation, flooring and finishing
- Working with c.20 active clients
- Forward order book value of c.£150k/month
- Turnover of £2.22m year end 2024 with adjusted EBITDA of £597k

A Selection of Current Mandates



TURNOVER: **£2.2m**
LOCATION: **South East**
Ref. **51195**

Asking Price: **£1,800,000**

Project Crawley: Label Manufacturer

Project Crawley creates custom labels for clients in the food industry, holding the Brand Reputation through Compliance Global Standard (BRCGS) accreditation of AA+, the highest global standard certification for food safety. The business has a reputation for exceptional customer service and goes above and beyond to deliver high quality products.

Key Features:

- Compliance with Global Standard (BRCGS) for food labelling
- Operating with c.85 active clients
- Turnover of £2.2m year end 2023 generating adjusted EBITDA of £457k
- Well-established in the region having operated for over 20 years



TURNOVER: **£2m**
LOCATION: **UK**
Ref. **50644**

Asking Price: **£2,000,000**

Project Rye: Textiles Wholesaler

Project Rye is a textiles wholesaler primarily specialising in military supply. The business also provides materials used in the healthcare sector. The company has been operating for over 45 years. With c.80 active clients, it has the capability to supply specialist fabrics into any market. Operating with a long-standing network of suppliers.

Key Features:

- Specialising in Military and Healthcare supply
- Operating for over 45 years
- Turnover of £2m for year end 2024
- C.80 active clients globally



TURNOVER: **£1.8m**
LOCATION: **UK**
Ref. **51232**

Asking Price: **Bids Invited**

Project Hippocrates: Medical Equipment Supplier for Developing Countries

Project Hippocrates operates as a globally recognised supplier of cost-effective medical and orthopaedic equipment, at the forefront of advancing healthcare in Low and Middle-Income Countries. With over 20 years of experience, it has built a strong global presence, recognised for its sustainable, effective, and long-term healthcare solutions, delivered worldwide.

Key Features:

- Longstanding team of eight staff, succession planning is in place
- Operating for 20 years with strong global presence
- Turnover of £1.8m for year end 2023 with adjusted EBITDA of £348k
- Work is commissioned world-wide on ad-hoc and contractual basis

A Selection of Current Mandates



TURNOVER: **£1.5m**
LOCATION: **UK**
Ref. **50727**

Asking Price: **Bids Invited**

Project Chilli: AOC Holder - Aircraft Management & Non-Schedule Air Charter

The business conducts flights with several popular helicopters well-known within the industry. The company has a team of subcontractors all Form Five Approved by the Civil Aviation Authority who only bill the company for work completed allowing for flexibility.

Key Features:

- Primarily offering corporate charters, the business also offers aircraft procurement
- Turnover of £1.5m year end 2024
- Reliable UK-wide point-to-point service
- C.400 flight hours completed in 2023



TURNOVER: **£1.5m**
LOCATION: **Midlands**
Ref. **50577**

Asking Price: **£4,750,000**

Project Cashew: Plant Repairs Provider

The business operates as a supplier of plastic building products as well as silicones and adhesives. With multiple long-standing relationships, our client is well established within the industry. The client base is predominantly commercial, with occasional domestic orders. The business also offers a twice daily delivery service.

Key Features:

- The business offers plant machinery repairs with a courtesy hire
- Currently operating with 10 active clients
- Turnover of £1.5m year end 2023 generating adjusted EBITDA of £500k
- Based on a 1.5 acre site, offered as a freehold opportunity



TURNOVER: **£682k**
LOCATION: **UK**
Ref. **50638**

Asking Price: **Bids Invited**

Project Chia: Manufacturer of High Power Demagnetizing Equipment

Our client manufactures, sells and hires high power demagnetizing equipment for welding. The small team support the products with advice, training, calibration and consultancy. With the products that they offer, the business delivers robust, portable, and high-power demagnetizers, magnetic instruments used by leading welding companies worldwide.

Key Features:

- Turnover of £682k for year end 2024
- Ability to scale geographically
- Revenue within the the energy sector is currently growing strongly

Bolt-on Opportunities in 2025

In association with
KINGS
CORPORATE
PART OF THE **ALTIVUS** GROUP



TURNOVER: **£1.2m**
LOCATION: **North West**
Ref. **51224**

Project Normartha: Building Materials Supplier

Key Features:

- Offers the supply of plastic building materials to clients within the region
- Operating with over 300 active clients
- Turnover of £1.2m year end 2023 generating adjusted EBITDA of £233k
- High staff retention rate with a strong second tier management

Asking Price: **Bids Invited**



TURNOVER: **£1.2m**
LOCATION: **UK**
Ref. **51284**

Project Riverhead: Metalworking Oil Distributor

Key Features:

- Offers the supply of metalworking oils for clients in the UK
- Currently operating with over 400 active clients
- Turnover of £1.2m year end 2024 generating adjusted EBITDA of £426k
- Excellent relationships to suppliers

Asking Price: **£1,500,000**



TURNOVER: **£241k**
LOCATION: **Re-locatable**
Ref. **51286**

Project Paella: Energy Procurement Specialist

Key Features:

- Operating with c.185 active clients with c.473 live contracts in place
- Contracted future revenue of >£530k in signed contracts
- Turnover of £241k year end 2024 generating adjusted EBITDA of £184k
- Clients originate from the retail, hospitality and wholesale sectors

Asking Price: **Bids Invited**



TURNOVER: **£186k**
LOCATION: **Re-locatable**
Ref. **51323**

Project Zuckerkorn: Research & Development Company

Key Features:

- Provides business support to international trading companies via one-to-one consultancy and training services
- Well-known and trusted brand worldwide
- Turnover of £186k year end 2023 generating adjusted EBITDA of £61k

Asking Price: **Bids Invited**



Altius BI: The Powerhouse Behind Altius Group

We are pleased to introduce **Altius BI**, the dynamic force behind the UK's premier business brokerage.

We are pleased to introduce Altius BI, the dynamic force behind the UK's premier business brokerage.

Altius BI seamlessly integrates cutting-edge analytics with strategic insight, transforming raw data into actionable intelligence and empowering our marketing teams with precision-targeted strategies that drive sales.

With its robust, data-driven approach, Altius BI not only enhances decision-making, but also ensures that every marketing initiative is aligned with your goals.

Comprehensive Market Analysis:

Our Business Intelligence system offers unparalleled insights into market trends and buyer behaviour, allowing you to

attract the right buyers and maximise your sale value.

Data-Driven Valuation Models:

Utilising advanced algorithms and real-time data, our system delivers precise business guide ranges, ensuring that you can confidently set competitive prices.

Tailored Buyer Targeting:

With sophisticated analytics and segmentation capabilities, our Business Intelligence system identifies and targets potential buyers to increase the likelihood of a successful sale.

Start your journey with Altius BI today alongside Altius Corporate Finance, and benefit from our industry-leading intelligence.



Every Goal Counts for Altius Group This Season

Following a highly successful fundraising campaign linked to the 2023/24 football season, Altius Group Chairman, Paul Miller, is once again using his love of football to support local charities.

A lifelong fan of Newcastle United FC, Paul spearheaded a campaign to donate £100 for every goal scored by the club in the 2023/24 season to Newcastle Foodbank and Brian House Children's Hospice. With 102 goals scored, £10,200 was raised and split equally between the two worthy causes.

For the 2024/25 season the initiative sees £200 donated for every goal scored by the football team. The charities chosen by Altius staff this year span a wide range of causes and to kick-off the season, £2,400 has been donated to Derian House Children's Hospice, which provides respite and end-of-life care to over 400 babies, children and young people; £1,200 to Brian House Children's Hospice; £2,400 to the Foxtan Centre, a Preston based charity providing a range of youth and community services; and £2,200 to Blackpool Food Bank, who distribute food across Blackpool, Fylde and Wyre.

Chairman Paul Miller commented: "As a lifelong supporter of Newcastle United, this initiative ties my passion for football with Altius Group's commitment to giving back. I'm proud to support causes that matter to our staff and to contribute to the incredible work being done by our chosen charities."

With more goals to come, Altius Group is looking forward to another great season ahead – with further opportunities to support the local community.



OUR CLIENTS REVIEWS

KNOWLEDGEABLE & EXPERIENCED



Kay Care Services Group Sale

The sale has been a massive learning curve with difficult dynamics at times, but we are thrilled that the hard work of all those involved has come to fruition. The entire team at Altius Group, especially Nathan, supported us throughout the process. He was always available and experienced in negotiating the finer details of the deal.

Excellent Professional Service

John Carroll walked me through the whole process of selling my Gas Engineering Business for a period of 12 months. I knew nothing whatsoever of this process, it was a whole new thing to me but John had a warm genuine aura about him, along with being knowledgeable, experienced and most professional.

Hope to Work With You Again

Thank you for all your hard work over the last few months. I've really appreciated your help getting this over the line. Hope to work with you again.

Recommended

Jonathan was really on the ball and worked hard to bring the sale of my business to a close very quickly after months of negotiations. I would recommend working with the team at ACF.

Thank You For Continued Support

I would like to thank Nathan Miller for his continued support, who yet again played an instrumental role in putting this together. In our experience Nathan's role is integral in getting the transactions we have completed with ACF agreed between the parties and kept on course in an efficient manner through to completion.

Ecologi

Our Work with Ecologi

ALTIUS CORPORATE FINANCE + ECOLOGI



35 months
of climate impact



877 tonnes
of carbon reduction



9,850
trees planted



673 longhaul
flights offset

In February Altius Group will have reached a milestone 3 years partnership with Ecologi.

Through our commitment to Ecologi we have supported a number of climate positive projects across the globe.

We have funded the planting of 9,850 trees across 19 projects including:

- Mangrove planting in Madagascar; forest gardens in Tanzania and Uganda and restoring forests in the Andes.

We have prevented 876.92 tonnes of CO2 emissions through 30 projects including:

- Wind power project in Honduras; peatland restoration in Indonesia and repairing water boreholes in Eritrea

We are proud to have played our part and made a contribution towards a more sustainable future.

We are looking forward to the year ahead and continuing our commitment to the success of the Ecologi programme.

CONTACT US TODAY

TO DISCUSS YOUR CORPORATE BUSINESS
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Ecologi

