



CORPORATE PORTFOLIO

APRIL 2025

 **ALTIUS**
CORPORATE FINANCE

PART OF THE  **ALTIUS GROUP**

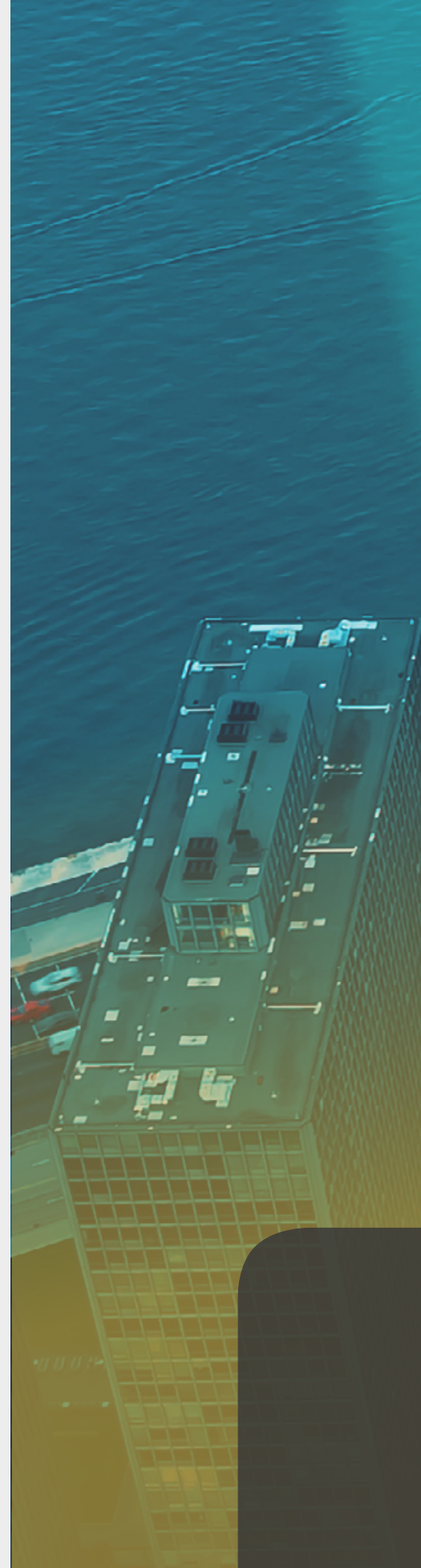
Introduction

Welcome to **Altius Corporate Finance**

As the leading specialist M&A advisors for corporate enterprises, we can support your buy and build strategy.

In association with our sister brand Kings Corporate, in this portfolio we highlight a number of platform acquisitions alongside a selection of bolt-on opportunities.

Contact us to find out more about our complete corporate business sales and acquisitions service.



01. | Platform Acquisitions **4-25**

02. | Bolt-On Acquisitions **26-41**

Platform Acquisitions



PROJECT WYATT

Project Wyatt is a UK-based groundworks construction company.

The business specialises in a wide range of groundworks services, offering a turnkey service to numerous blue-chip clients throughout the UK.

Well-established in the region having operated for over 15 years, developing long standing relationships with key clients during this time due to their excellent reputation for quality and reliability.

Currently operating with a forward order book value of £4m with £2-3m pending.

FREEHOLD

Ref. 51342

UK



Turnover
2024

£30m



Adjusted
EBITDA 2024

£3.6m



PROJECT ARIZONA

Opportunity to acquire a pet food wholesale and distribution company.

The business was established by our clients in 1973 and has secured itself as a leading pet trade wholesaler, supplying a range of pet food and accessories throughout the Midlands region and beyond.

Only servicing the needs of the wholesale trade, it has grown over the years to today's trading level. The business supplies in bulk to the end retailer.

The business offers its customers a wide range of pet food for all animals, including dogs, cats, birds, fish, small animals, livestock, equine and poultry. There is also an extensive range of toys, accessories, leads, cleaning products and treats.

FREEHOLD

Ref. 49475
MIDLANDS



Turnover
2023

£26m



Adjusted EBITDA
2023

£1.4m



PROJECT SARA

Project Sara is a UK-based security services provider with an emphasis on canine security.

The business provides a wide variety of security solutions offering a bespoke solution to clients. Well-established in the sector, the business has strong relationships with clients, with most originating from the business' incorporation.

With the strong second tier management structure in place, the business operates without direct shareholder oversight.

The company has a number of industry standard accreditations. These include Security Industry Association (Approved Contractor Scheme) (SIA ACS) and are members of National Association of Security Dog Users (NASDU).

LEASEHOLD

Ref. 51006

UK



Turnover
2023

£15.5m



Adjusted EBITDA
2023

c.£1.7m



PROJECT PINE

Project Pine Offers a comprehensive groundwork service including drainage, concrete work, earthworks, utilities and road construction.

The business has developed strong working relationships with major house builders and has in place a number of framework contracts.

In addition, the business also provides services such as house renovations, land drainage and plot work. It has recently started manufacturing it's own aggregates.

Over 80 employees with strong management structure. Owner is happy to stay on long term post acquisition to aid the growth of the business.

LEASEHOLD

Ref. 49346

SOUTHERN SCOTLAND



Turnover
2024

£13.5m



Adjusted EBITDA
2024

£2.5m



PROJECT VANCOUVER

The business offers shop fitting solutions to a variety of clients in various sectors and continues to evaluate new opportunities in both existing and new sectors.

Well-established with our client having operated in the sector for over 50 years with a strong base of numerous clients within their chosen sectors.

Strong second-tier management structure in place consisting of a Commercial Director, Finance Director as well as an Operations Manager.

The business has grown exponentially since conception, becoming a market leader in the industry with a strong brand presence and nationally recognised name.

FREEHOLD

Ref. 51216

YORKSHIRE



Turnover
2024

£13.3m



Adjusted
EBITDA 2024

£1.8m



PROJECT SWEET

A scaffolding and access solution service provider, specialising in marine and offshore industrial work.

Established as a major industry player with 15 years of experience and multiple international office locations. Currently operating with a variety of contracted clients in the commercial, domestic and industrial sectors.

The business operates with a dedicated management team including a Head of Operations and Senior Manager.

LEASEHOLD

Ref. 51175
INTERNATIONAL



Turnover
2024

£11.6m



Adjusted EBITDA
2024

£3.8m



PROJECT BATEMAN

Project Bateman is a well-established processor and supplier of meat and poultry on a nationwide basis.

The company operates with a roster of repeat clients from a variety of businesses throughout the UK and Europe.

The business is based in a fully equipped premises with streamlined operations for processing, packaging and distribution of product.

The business operates with a longstanding team of experienced staff capable of running the day-to-day operations of the business.

FREEHOLD

Ref. 51384

UK



Turnover
2023

£11.1m



Adjusted EBITDA
2023

£815k



PROJECT FRANCES

Project Frances is a UK-based window and door manufacturer with factories specialising in both PVC and aluminium.

Project Frances is a well established, market leader in their area, with a trading history exceeding 35 years. The business has an excellent reputation, synonymous with high quality products and excellent customer service.

Having enacted a strategic business plan, the company ensures that no singular customer takes up more than 7% of turnover, with the top ten customers amounting to 40% of turnover. With high quality equipment being paramount to the success of project Frances, our client has continuously invested in up to date machinery as well as modern and comprehensive computer systems.

LEASEHOLD

Ref. 51108

UK



Turnover
2024

£9.8m



Adjusted
EBITDA 2024

c.£1m



PROJECT WORDEN

The business offers commercial printing services, predominantly to the NHS, supplying pathology test products.

Well-established in the region having operated for 150 years, having developed an excellent reputation for quality within this time. High staff retention rate with many having been with the company for over 30 years.

Operating with the highest quality machinery, our clients consistently update systems and processes, maximising efficiency.

FREEHOLD

Ref. 51157
UK



Turnover
2023

£8.9m



Adjusted EBITDA
2023

£1.2m



PROJECT EVERDEEN

Project Everdeen is a UK-based subcontract machining and fabrication company based in the UK. The company also provides stockholding and finishing for clients, offering a full turnkey service.

Well-established in the sector having offered its services for over 23 years the company has a strong base of clients across a variety of industries.

Based across two sites, there is a white glove facility for membrane panels, labels and product assembly and medical products.

Our clients employ over 50 staff with production centralised around a general manager and production controller.

LEASEHOLD

Ref. 50886

UK



Turnover
2024

£5.2m



Adjusted
EBITDA 2024

£800k



PROJECT LENNON

The business offers freight haulage for clients, particularly in the food industry.

Having operated for over 10 years, the business developed close, long-standing relationships with clients.

Currently operating with c.10 active clients, the business has contracts in place with its two largest clients. The company uses a fleet of 20 vehicles to completed deliveries, with these available as part of the sale.

FREEHOLD/LEASEHOLD

Ref. 50863
YORKSHIRE



Turnover
2024

£4.8m



Adjusted EBITDA
2024

£667k



PROJECT RAMONA

Project Ramona is a UK-based Local Exhaust Ventilation specialist. The business manages all aspects including the design, installation, testing and maintenance.

Our clients have the exclusive distribution agreement with a German manufacturer for their products in the UK.

The company has secured large contracts with blue chip companies in a variety of sectors including motorsports, manufacturing and academia.

Operating with a strong website, the business could increase marketing and offer an ecommerce function to allow for direct sales for supply-only clients.

LEASEHOLD

Ref. 50830

UK



Turnover
2023

£4.7m+



Adjusted EBITDA
2023

£1.1m+



PROJECT WALKEN

The company offer the design, manufacture and lease of luxury sleeper buses to artists within the entertainment and music industries.

The business' freehold headquarters is located in an advantageous position to facilitate easy travel across both the UK and Europe via accessible ferry ports.

Project Walken operates under a second-tier management team capable of independently running the day-to-day operations of the business.

The company is projected to experience further growth with multiple large tour bookings already secured through 2025.

FREEHOLD

Ref. 51337
UK



Turnover
2024

£4.1m



Adjusted
EBITDA 2024

£1.1m



PROJECT ASTRID

The company designs and installs recycling, degreasing and container washing systems, amongst others. With a healthy forward order book, they work with over 300 active clients.

Work is completed for a variety of clients originating from manufacturing, paint & ink, food and defence sectors.

The business completes all aspects of a project from initial concept, design, manufacture, installation, commission and after sales.

Second-tier management structure in place including the production manager & service/site manager who manage the technical departments.

FREEHOLD

Ref. 51306
YORKSHIRE



Turnover
2024

£3.8m



Adjusted EBITDA
2024

£525k



PROJECT CHIVES

Project Chives represents the opportunity to acquire a sustainable solutions company that offers smart and compliant organic product and by-product solutions.

Their services include environmental consultancy, sourcing of feedstocks for anaerobic digesters, distribution, and regulatory compliance. They focus on developing long-term relationships and cost-effective strategies, continually seeking new solutions for the materials they handle. They have a robust customer pipeline, including exclusive contracts with clients and producers.

With 30 years of experience, the business boasts a unique blend of practical experience and technical knowledge, leading to high customer retention.

Project Chives property is available on a leasehold basis, offering the potential for relocation.

LEASEHOLD

Ref. 50723

RELOCATABLE



Forecasted
Turnover 2024

£2.9m+



Forecasted Adjusted
EBITDA 2024

£945k+



PROJECT FODEN

Project Foden is a UK-based specialist nutritional food, contract manufacturer.

The business manufactures a wide range of popular products and flavours, with well-established sales channels via wholesalers, distributors and retailers.

Having already achieved substantial year-on-year growth, there is considerable potential for the company to increase its scalability and expand under the direction of new owners.

LEASEHOLD

Ref. 50755

UK



Turnover
2023

£2.6m+



Adjusted EBITDA
2023

£535k



PROJECT LANGLEY

The company completes key civil engineering projects for commercial clients alongside some occasional housing work for bespoke, high value properties.

With a forward order book value of c.£150k/month, they work with c.20 active clients. Well-established with our clients having built a successful brand over 40 years, work is completed for a variety of clients originating from the food manufacturing, healthcare and education sectors, amongst others.

Completing all aspects of a project, the business will conduct groundworks, electrical testing & installation, flooring and finishing, amongst others. Works are either completed in-house or by managed subcontracted teams, allowing for a single point of contact for clients.

FREEHOLD

Ref. 51139
NORTH WEST



Turnover
2024

£2.2m



Adjusted
EBITDA 2024

£597k



PROJECT ASPINALL

Project Aspinall represents a construction & maintenance contractor company operating in London.

The business specialises across a wide number of areas and industries which allow for constant pipeline of work. The business established very strong supplier relationships that have lasted over 20 years.

Several lucrative contracts are already in place that makes business extremely profitable.

Well established and highly respected company in the community.

FREEHOLD

Ref. 50469
LONDON



Turnover
2023

£1.9m



Adjusted EBITDA
2023

£835k



PROJECT HIPPOCRATES

Project Hippocrates operates as a globally recognised supplier of cost-effective medical and orthopaedic equipment, at the forefront of advancing healthcare in Low and Middle-Income Countries.

The group has built a strong global presence, recognised for its sustainable, effective, and long-term healthcare solutions, delivered worldwide, including into disaster relief and war zone environments. The service provided is all encompassing and includes medical equipment supply, consultancy, training, project management and logistical management.

Project Hippocrates presents opportunity for significant growth potential in all areas, particularly in the area of training, which currently has an extensive waiting list of potential students.

LEASEHOLD

Ref. 51232

EAST OF ENGLAND



Turnover
2023

£1.8m



Adjusted
EBITDA 2023

£348k



PROJECT CHARIOT

The business produces and markets an inorganic chemical that mimics the human immune system, and as such is beginning to replace “in use” chemicals across many market sectors (for example Healthcare, Food Production, Pet Care, Skin Care).

Well-established with our clients having built a successful brand over 20 years, the business has been successfully incubated and could grow with an effective sales strategy on the back of a positive reputation with the EU regulator.

Published in multiple science journals, the positive effects of the inorganic chemical are well-documented in the scientific community, with the industry also beginning to understand its benefits.

FREEHOLD

Ref. 51206

UK



Turnover
2024

N/A



PROJECT CHILLI

Project Chilli is a UK-based AOC holder providing aircraft management and non-scheduled air charter.

The business conducts flights with several popular helicopters well-known within the industry.

The company has a team of subcontractors, all Form Five Approved by the Civil Aviation Authority, who only bill the company for work completed, allowing for flexibility.

Primarily offering corporate charters, the business also offers aircraft procurement and consultancy services which could be easily expanded upon.

LEASEHOLD

Ref. 50727

UK



Turnover
2022

£1.8m



Flight Hours
Completed

c.400h



PROJECT OREGANO

Project Oregano represents opportunity to purchase a business which produces high precision turned parts. The company boasts high net margin business of c.40%.

60 historic clients - actively trading with 20, mostly blue-chip clients.

No sales team, all growth has come from word of mouth | Highly motivated Operations Director that is absorbing the Shareholders Responsibilities.

£1m of the latest machinery owned outright, capable of scaling the business to £1.2m net profit without needing to invest in further machinery.

FREEHOLD

Ref. 50635
MIDLANDS



Forecasted
Turnover 2024

£1.4m



Adjusted EBITDA
2024

£400k



PROJECT NOBLE

Project Noble is a UK-based beverage manufacturer, specialising in spring water.

The business also manufactures a wide range of beverages including value-added drinks such as protein water and kombucha.

The company is based on a large freehold site with four factories and additional space to accommodate growth. With production only using around 50% of water available on site, output could easily be scaled.

Operating as a key ingredient in clients' products Project Noble has cemented itself as a key supplier, producing value-added drinks and in some cases managing distribution.

FREEHOLD

Ref. 50747
UK



Forecasted
Turnover 2024

£994k



PROJECT CHIA

Our client manufactures, sells and hires high power demagnetizing equipment for welding. The small team support the products with advice, training, calibration and consultancy.

Project Chia operates worldwide from its base in the UK, and has the ability to scale geographically and grow under the direction of a new owner.

With the products they offer, Project Chia delivers robust, portable, and high-power demagnetizers and magnetic instruments used by leading welding companies worldwide.

The business caters to many markets including oil and gas, power stations and infrastructure.

RE-LOCATABLE

Ref. 50638

UK



Turnover
2024

£682k

Bolt-On Acquisitions

in association with Kings Corporate



PROJECT CARMEN

Project Carmen offers steel fabrication and construction services to clients throughout Scotland.

Well-established in the region having operated for over 25 years. Currently operating with over 70 active clients, predominantly on an ad-hoc basis.

Well experienced and long-standing team as well as a reliable team of subcontractors.

The business operates from a large workshop, the freehold of which is owned by our clients.

FREEHOLD

Ref. 51164
SCOTLAND



Turnover
2024

£6.4m



Adjusted EBITDA
2024

£905k+



PROJECT MIDNIGHT

The business operates as an electrical installation specialist, providing comprehensive commercial electrical solutions.

Well-established in the region having operated for over 20 years. Currently operating with c.12 commercial clients, with their biggest project in the pipeline being worth £3.2m.

High staff retention rate with a strong second tier management team in place, capable of running without director oversight.

FREEHOLD

Ref. 51074
SOUTH EAST



Turnover
2024

£5.8m



NET Profit
2024

£800k



PROJECT COVINGTON

The business operates as a leading designer, manufacturer and installer of specialist bespoke furniture and interior infrastructure for educational, technological and scientific workspaces.

Established for 25 years, having developed an excellent reputation for reliable and high-quality work as a trusted supplier.

The business has a second-tier management system in place consisting of managers dedicated to the marketing, customer service, finance, sales, design and production of the business.

Our clients have begun the process of expanding their customer base into Europe as well as the UK with high demand to grow this service.

LEASEHOLD

Ref. 51236
NORTH WEST



Turnover
2024

£4.9m



Adjusted EBITDA
2024

£516k+



PROJECT SECRETARIAT

The business provides metal fabrication services and products for clients.

This opportunity is available on a freehold with an estimated value of £1m on 2 acres of land.

The client base comprises of 200 active clients.

Our clients have a strong-second tier management team comprising of a production manager, a general manager, and customer managers amongst others.

FREEHOLD

Ref. 50087
YORKSHIRE



Turnover
2024

£3.9m



NET Profit
2024

£100k



PROJECT BRADLEY

Project Bradley is an opportunity to purchase a haulage and logistics business.

The company has been operating for over two decades, successfully building an excellent reputation during this time.

The business has established an extensive and loyal client base.

A reliable and conscientious team are in place, many of whom have been with the company for years.

This business is a fantastic opportunity to either integrate into a pre-existing business or for a new market entrant.

LEASEHOLD

Ref. 50797
NORTH WEST



Turnover
2024

£3.7m



Adjusted EBITDA
2024

£551k



PROJECT BLUTH

The company operates as a heating, ventilation and air conditioning design and installation company based in the South East of England.

The business occupies a high-demand service, receiving repeat business from a series of longstanding clients as a preferred service provider, most of which are highly recognised companies operating in the refurbishment market sector.

The company operates with a series of highly valued accreditations from well-known industry players. Our clients provide their services throughout the South of England, although have advised there is great potential to expand towards the North of England and Wales.

LEASEHOLD

Ref. 51259
SOUTH EAST



Turnover
2023

£3.6m



NET Profit
2023

£134k



PROJECT MATHIS

The company implement and maintain control and automation systems for marine and land-based industries on a worldwide basis.

The business has been operating in the region for over 20 years and trades with industry accreditations from large blue-chip operators from the marine and defence sectors.

Second tier management structure in place comprised of a general manager and accounts manager who could inherit our client's responsibilities post-completion.

Large forward order of work with extensive opportunities for growth.

LEASEHOLD

Ref. 51173
SOUTH EAST



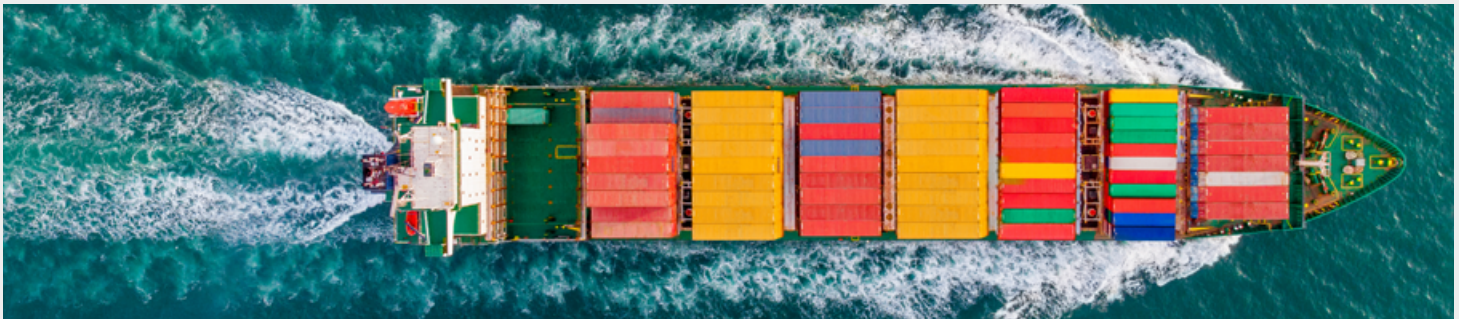
Turnover
2024

£3.2m



Adjusted EBITDA
2024

£404k



PROJECT HERMES

The company is well known in its field and operates its international safety services as a one stop B2B specialist.

Operating from the (predominantly) UK business, also providing for its worldwide customers, whilst it's new office started operating last year servicing its Central European customers from The Netherlands. Offering a worldwide 24/7 online market place, our client offers their services to government and regulatory agencies for Air, Sea, Road, Rail Transportation safety.

Database of c.20k customers and over 160 countries. The company operates with daily online and phone orders as well as forward orders, the business has the opportunity to grow internationally, not restricted operating from any geographic location.

FREEHOLD

Ref. 51426

UK



Turnover
2024

£3.1m



NET Profit
2024

£976k



PROJECT JARVIS

Project Jarvis represents a well-established manufacturer of thermally bonded polyester waddings and needlefelts for the bedding, upholstery, and quilting industries.

Operated for over 30 years so very well established in the sector.

New factory recently constructed and several new construction lines. Strong opportunity to break into the domestic market in the near future.

FREEHOLD

Ref. 50767
YORKSHIRE



Turnover
2023

£2.9m



Adjusted EBITDA
2023

£382k



PROJECT HAZELNUT

The business offers scaffolding services for a primarily commercial client base.

Having operated for approx. 20 years, the business developed close relationships with clients. Currently operating with approx. 30 subcontractors and apprentices, the business has recently won a contract with a local authority.

Currently based in the Midlands, the business is offered as a relocation opportunity.

LEASEHOLD

Ref. 50619
RELOCATABLE



Turnover
2024

£1.8m



Adjusted EBITDA
2024

£652k



PROJECT CASHEW

Project Cashew represents a plant repairs provider business based in the Midlands. The business is well-established and offers its services across the region. The vendors now wish to retire, with the business representing an excellent acquisition for an existing operator within a similar sector or a new market entrant.

The business conducts most repairs on-site through welding and hydraulic hose repairs in addition to service contracts and breakdown cover.

Operating since 2003, the business is well-established in the local region and has developed close relationships with clients, particularly in the construction and quarrying sectors.

FREEHOLD

Ref. 50577
MIDLANDS



Turnover
2023

£1.5m



Adjusted EBITDA
2023

£503k



PROJECT SWANSON

Project Swanson is the opportunity to purchase a business that offers manufacture and design of tooling.

Currently operating with clients across the globe including America, Italy and India, the business is well-known internationally.

As the first company to manufacture its press brake tools, the business has continued to launch new products to the market.

The company operates with long-standing members of staff who are knowledgeable of client's requirements.

LEASEHOLD

Ref. 50858

WEST MIDLANDS



Turnover
2023

£1.7m



Adjusted EBITDA
2023

£443k



PROJECT VINCENT

The business provides aggregate transport from quarries in the region to clients primarily tar for roads with this accounting for c.80% of turnover.

Currently based in the Highlands, this business is offered to market as a relocation opportunity.

Operated in the region for over 30 years and has developed relationships with local clientele. The company is an approved contractor for a blue-chip client in the region.

This opportunity is available with an owned asset base of vehicles.

LEASEHOLD

Ref. 50390

SCOTTISH HIGHLANDS



Turnover
2023

£1.5m



Adjusted EBITDA
2023

£330k

Contact Us

Contact us to find out more about any of the projects listed in this portfolio or to discuss our complete corporate business sales and acquisitions service.

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