# CORPORATE PORTFOLIO

JULY 2025





# Introduction

#### Welcome to Altius Corporate Finance

As the leading specialist M&A advisors for corporate enterprises, we can support your buy and build strategy.

In association with our sister brand Kings Corporate, in this portfolio we highlight a number of platform acquisitions alongside a selection of bolt-on opportunities.

Contact us to find out more about our complete corporate business sales and acquisitions service.

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PART OF THE ALTIUS GROUP



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# Platform Acquisitions



### PROJECT WYATT

### Project Wyatt is a UK-based groundworks construction company.

The business specialises in a wide range of groundworks services, offering a turnkey service to numerous blue-chip clients throughout the UK.

Well-established in the region having operated for over 15 years, developing long standing relationships with key clients during this time due to their excellent reputation for quality and reliability.

Currently operating with a forward order book value of  $\pm$ 4m with  $\pm$ 2-3m pending.

Turnover

2024

£30m



Adjusted EBITDA 2024



#### FREEHOLD

**Ref. 51342** UK





### PROJECT ARIZONA

### Opportunity to acquire a pet food wholesale and distribution company.

The business was established by our clients in 1973 and has secured itself as a leading pet trade wholesaler, supplying a range of pet food and accessories throughout the Midlands region and beyond.

Only servicing the needs of the wholesale trade, it has grown over the years to today's trading level. The business supplies in bulk to the end retailer.

The business offers its customers a wide range of pet food for all animals, including dogs, cats, birds, fish, small animals, livestock, equine and poultry. There is also an extensive range of toys, accessories, leads, cleaning products and treats.

#### FREEHOLD

**Ref. 49475** MIDLANDS



Turnover 2023

£26m









### PROJECT SARA

### Project Sara is a UK-based security services provider with an emphasis on canine security.

The business provides a wide variety of security solutions offering a bespoke solution to clients. Well-established in the sector, the business has strong relationships with clients, with most originating from the business' incorporation.

With the strong second tier management structure in place, the business operates without direct shareholder oversight.

The company has a number of industry standard accreditations. These include Security Industry Association (Approved Contractor Scheme) (SIA ACS) and are members of National Association of Security Dog Users (NASDU).

#### LEASEHOLD

**Ref. 51006** UK



2023

£15.5m









### **PROJECT PINE**

Project Pine Offers a comprehensive groundwork service including drainage, concrete work, earthworks, utilities and road construction.

The business has developed strong working relationships with major house builders and has in place a number of framework contracts.

In addition, the business also provides services such as house renovations, land drainage and plot work. It has recently started manufacturing it's own aggregates.

Over 80 employees with strong management structure. Owner is happy to stay on long term post acquisition to aid the growth of the business.

#### LEASEHOLD

**Ref. 49346** SOUTHERN SCOTLAND



2024

£13.5m









### PROJECT VANCOUVER

The business offers shop fitting solutions to a variety of clients in various sectors and continues to evaluate new opportunities in both existing and new sectors.

Well-established with our client having operated in the sector for over 50 years with a strong base of numerous clients within their chosen sectors.

Strong second-tier management structure in place consisting of a Commercial Director, Finance Director as well as an Operations Manager.

The business has grown exponentially since conception, becoming a market leader in the industry with a strong brand presence and nationally recognised name.

#### FREEHOLD

**Ref. 51216** YORKSHIRE



2024

£13.3m









### **PROJECT** SWEET

A scaffolding and access solution service provider, specialising in marine and offshore industrial work.

Established as a major industry player with 15 years of experience and multiple international office locations. Currently operating with a variety of contracted clients in the commercial, domestic and industrial sectors.

The business operates with a dedicated management team including a Head of Operations and Senior Manager.



Turnover 2024

£11.6m



Adjusted EBITDA 2024



LEASEHOLD

Ref. 51175 INTERNATIONAL





### PROJECT BATEMAN

Project Bateman is a well-established processer and supplier of meat and poultry on a nationwide basis.

The company operates with a roster of repeat clients from a variety of businesses throughout the UK and Europe.

The business is based in a fully equipped premises with streamlined operations for processing, packaging and distribution of product.

The business operates with a longstanding team of experienced staff capable of running the day-to-day operations of the business.



Turnover 2024

£9.7m



Adjusted EBITDA 2024



FREEHOLD

**Ref. 51384** UK





### Project Frances

Project Frances is a UK-based window and door manufacturer with factories specialising in both PVC and aluminium.

Project Frances is a well established, market leader in their area, with a trading history exceeding 35 years. The business has an excellent reputation, synonymous with high quality products and excellent customer service.

Having enacted a strategic business plan, the company ensures that no singular customer takes up more than 7% of turnover, with the top ten customers amounting to 40% of turnover. With high quality equipment being paramount to the success of project Frances, our client has continuously invested in up to date machinery as well as modern and comprehensive computer systems.

Turnover 2024

£9.6m



Adjusted EBITDA 2024



#### LEASEHOLD

**Ref. 51108** UK





### Project Worden

The business offers commercial printing services, predominantly to the NHS, supplying pathology test products.

Well-established in the region having operated for 150 years, having developed an excellent reputation for quality within this time. High staff retention rate with many having been with the company for over 30 years.

Operating with the highest quality machinery, our clients consistently update systems and processes, maximising efficiency.



£9.5m



Adjusted EBITDA 2024



FREEHOLD

**Ref. 51157** UK





### Project Ramona

Project Ramona is a UK-based Local Exhaust Ventilation specialist. The business manages all aspects including the design, installation, testing and maintenance.

Our clients have the exclusive distribution agreement with a German manufacturer for their products in the UK.

The company has secured large contracts with blue chip companies in a variety of sectors including motorsports, manufacturing and academia.

Operating with a strong website, the business could increase marketing and offer an ecommerce function to allow for direct sales for supply-only clients.

Turnover 2024

£5.8m+



Adjusted EBITDA 2024

£1.4m

#### LEASEHOLD

**Ref. 50830** UK





### Project Everdeen

Project Everdeen is a UK-based subcontract machining and fabrication company based in the UK. The company also provides stockholding and finishing for clients, offering a full turnkey service.

Well-established in the sector having offered its services for over 23 years the company has a strong base of clients across a variety of industries.

Based across two sites, there is a white glove facility for membrane panels, labels and product assembly and medical products.

Our clients employ over 50 staff with production centralised around a general manager and production controller.

# Turnover

2024

£5.2m



Adjusted EBITDA 2024



#### LEASEHOLD

**Ref. 50886** UK





### **PROJECT NOBLE**

### Project Noble is a UK-based beverage manufacturer, specialising in spring water.

The business also manufactures a wide range of beverages including value-added drinks such as protein water and kombucha.

The company is based on a large freehold site with four factories and additional space to accommodate growth. With production only using around 50% of water available on site, output could easily be scaled.

Operating as a key ingredient in clients' products Project Noble has cemented itself as a key supplier, producing value-added drinks and in some cases managing distribution.

#### FREEHOLD

**Ref. 50747** UK



Turnover 2024

£5.1m









### Project Lennon

The business offers freight haulage for clients, particularly in the food industry.

Having operated for over 10 years, the business developed close, long-standing relationships with clients.

Currently operating with c.10 active clients, the business has contracts in place with its two largest clients. The company uses a fleet of 20 vehicles to completed deliveries, with these available as part of the sale.







Adjusted EBITDA 2024



FREEHOLD/LEASEHOLD

**Ref. 50863** YORKSHIRE





### **PROJECT** WALKEN

The company offer the design, manufacture and lease of luxury sleeper buses to artists within the entertainment and music industries.

The business' freehold headquarters is located in an advantageous position to facilitate easy travel across both the UK and Europe via accessible ferry ports.

Project Walken operates under a second-tier management team capable of independently running the day-to-day operations of the business.

The company is projected to experience further growth with multiple large tour bookings already secured through 2025.



Turnover 2024

£4.1m



Adjusted EBITDA 2024



#### FREEHOLD

**Ref. 51337** UK





### Project Foden

### Project Foden is a UK-based specialist nutritional food, contract manufacturer.

The business manufactures a wide range of popular products and flavours, with well-established sales channels via wholesalers, distributors and retailers.

Having already achieved substantial year-on-year growth, there is considerable potential for the company to increase its scalability and expand under the direction of new owners.







Adjusted EBITDA 2023



#### LEASEHOLD

**Ref. 50755** UK





### **PROJECT** LANGLEY

The company completes key civil engineering projects for commercial clients alongside some occasional housing work for bespoke, high value properties.

With a forward order book value of c.£150k/month, they work with c.20 active clients. Well-established with our clients having built a successful brand over 40 years, work is completed for a variety of clients originating from the food manufacturing, healthcare and education sectors, amongst others.

Completing all aspects of a project, the business will conduct groundworks, electrical testing & installation, flooring and finishing, amongst others. Works are either completed in-house or by managed subcontracted teams, allowing for a single point of contact for clients.

Turnover 2024

£2.2m



Adjusted EBITDA 2024



#### FREEHOLD

**Ref. 51139** NORTH WEST





### **PROJECT ASPINALL**

### Project Aspinall represents a construction & maintenance contractor company operating in London.

The business specialises across a wide number of areas and industries which allow for constant pipeline of work. The business established very strong supplier relationships that have lasted over 20 years.

Several lucrative contracts are already in place that makes business extremely profitable.

Well established and highly respected company in the community.

Turnover 2023

£1.9m



Adjusted EBITDA 2023

£835k



**Ref. 50469** LONDON





### PROJECT HIPPOCRATES

Project Hippocrates operates as a globally recognised supplier of cost-effective medical and orthopaedic equipment, at the forefront of advancing healthcare in Low and Middle-Income Countries.

The group has built a strong global presence, recognised for its sustainable, effective, and long-term healthcare solutions, delivered worldwide, including into disaster relief and war zone environments. The service provided is all encompassing and includes medical equipment supply, consultancy, training, project management and logistical management.

Project Hippocrates presents opportunity for significant growth potential in all areas, particularly in the area of training, which currently has an extensive waiting list of potential students.

#### LEASEHOLD

Ref. 51232 EAST OF ENGLAND



2023

£1.8m









### PROJECT CHARIOT

The business produces and markets an inorganic chemical that mimics the human immune system, and as such is beginning to replace "in use" chemicals across many market sectors (for example Healthcare, Food Production, Pet Care, Skin Care).

Well-established with our clients having built a successful brand over 20 years, the business has been successfully incubated and could grow with an effective sales strategy on the back of a positive reputation with the EU regulator.

Published in multiple science journals, the positive effects of the inorganic chemical are well-documented in the scientific community, with the industry also beginning to understand its benefits.

#### FREEHOLD

**Ref. 51206** UK



2024

N/A





### PROJECT CHILLI

Project Chilli is a UK-based AOC holder providing aircraft management and non-scheduled air charter.

The business conducts flights with several popular helicopters well-known within the industry.

The company has a team of subcontractors, all Form Five Approved by the Civil Aviation Authority, who only bill the company for work completed, allowing for flexibility.

Primarily offering corporate charters, the business also offers aircraft procurement and consultancy services which could be easily expanded upon.

Turnover 2024

£1.6m



Flight Hours Completed



LEASEHOLD

**Ref. 50727** UK





### PROJECT OREGANO

Project Oregano represents opportunity to purchase a business which produces high precision turned parts. The company boasts high net margin business of c.40%.

60 historic clients - actively trading with 20, mostly blue-chip clients.

No sales team, all growth has come from word of mouth I Highly motivated Operations Director that is absorbing the Shareholders Responsibilities.

£1m of the latest machinery owned outright, capable of scaling the business to £1.2m net profit without needing to invest in further machinery.

#### FREEHOLD

**Ref. 50635** MIDLANDS



Forecasted Turnover 2024











### **PROJECT** CHIA

Our client manufactures, sells and hires high power demagnetizing equipment for welding. The small team support the products with advice, training, calibration and consultancy.

Project Chia operates worldwide from its base in the UK, and has the ability to scale geographically and grow under the direction of a new owner.

With the products they offer, Project Chia delivers robust, portable, and high-power demagnetizers and magnetic instruments used by leading welding companies worldwide.

The business caters to many markets including oil and gas, power stations and infrastructure.

#### **RE-LOCATA-**

**Ref. 50638** UK



2024

### £682k



## Bolt-On Acquisitions

in association with Kings Corporate

#### 01. Scaffolding Contractors

Midlands

#### Turnover: £1,875,613

Turnover of £1.8m+, Adjusted EBITDA for 2024 of £652k+ I Scaffolding services for a primarily commercial client base I 20 years operations, close client relationships I 30 subcontractors and apprentices I Contract with a local authority I Currently based in the Midlands I Relocation opportunity

#### 02. Electrical Solutions Provider

South East

#### Turnover: £5,800,000

Turnover for Y/E 2024 was £5.8m I Net Profit £800k I Electrical installation specialist, providing comprehensive commercial electrical solutions I Wellestablished in the region having operated for over 20 years I 12 commercial clients, biggest project in the pipeline being worth £3.2m I High staff retention rate, management team can operate autonomously **Asking Price** 

**Asking Price** 

Ref. 50619

Leasehold

£2,500,000

£5,500,000

Ref. 51074 Freehold

#### 03. Haulage & Logistics Company

North West

#### Turnover: £3,205,893

Turnover for Y/E 2024 was £3.2m I Adjusted EBITDA for Y/E 2024 of £505k+ I 2+ decades operations, excellent reputation I Established an extensive and loyal client base I Reliable and conscientious team are in place, many longstanding

I Integrate into a pre-existing business or for a new market entrant

#### Asking Price

**Bids Invited** 

Ref. 50797 Leasehold

#### 04. Control & Automation System Engineers

South East

#### Turnover: £3,197,416

Turnover for Y/E 2024 of £3.2m I Adjusted EBITDA of £404k+ I Implement and maintain control and automation systems for marine and land-based industries, worldwide I 20+ years operations, industry accreditations from marine and defence blue-chip operators I Second tier management structure could operate independently I Large forward order book

Asking Price			
Bids Invited			
	Ref.	51173	

Leasehold



#### 05. Dangerous Goods Transportation

UK & International

#### Turnover: £3,161,000

Turnover for Y/E 2024 was £3.1m for Y/E 2024 I Adjusted EBITDA of £976k+ for Y/E 2024 I Safety services as a B2B specialist, UK HQ, new EU office I Worldwide 24/7 online marketplace, government agencies for transportation safety I 30+ years, 20k customers, 160+ countries I Daily online and phone orders and forward orders I International growth **Asking Price** 

**Bids Invited** 

Ref. 51426 Freehold

#### 06. Industrial Bulk Materials Handling Systems

UK

#### Turnover: £2,900,000

Turnover for Y/E 2025 was £2.9m I Adjusted EBITDA for Y/E 2025 of £600k+ I Loose bulk material storage and processing systems, brewing, distilling, food, and industrial agriculture sectors I Project manager, offering design, installation, commission and maintenance I 70 clients, forward order book of

£2.7m I 25+ years operations, strong reputation, minimal competition

07. Groundwork & Construction Company

South West

#### Turnover: £2,738,365

Established for a decade I Groundworks & construction I Large client base with large projects in the pipeline I Earthworks, foundations, oversites, roads & sewers, private drainage, hard landscaping, retaining structures, S278 works, utilities I Turnover 2023 of £2.8m with EBITDA of £640k Asking Price

**Bids Invited** 

Ref. 51493 Leasehold

#### Asking Price

**Bids Invited** 

Ref. 49427 Leasehold

#### 08. Steel Fabricators

Somerset

#### Turnover: £2,274,279

Full fabrication and powder coating services I Expert staff in engineering, logistics, and customer care I Proven track record with high-profile customers in multiple sectors I Strong potential for further growth I Turnover Y/E 2025  $\pm 2,274,279$ 

Asking Price

£890,000

Ref. 51225 Leasehold



#### 09. Reactive Maintenance Contractor

North East

#### Turnover: £2,200,000

Turnover for Y/E 2024 was £2.2m with Adjusted EBITDA of £145k+ I Planned preventative maintenance to country-wide clients I 40 years operations I 30 active clients, 15 core blue-chip clients, preferred supplier list I Works with clients on an exclusively commercial basis I High staff retention rate

#### 10. Haulage & Logistics Company

South East

#### Turnover: £2,058,000

Turnover for Y/E 2024 was £2m I Adjusted EBITDA for Y/E 2024 of £395k+ I Variety of haulage services, including medical equipment movement I 500 sector variety active clients over a 2 – 3-year period I 30 years operations, local competitor acquisition within past 5 years I Autonomous management Asking Price Bids Invited

> Ref. 51524 Leasehold

#### 11. Label Manufacturer

Sussex

#### Turnover: £2,200,000

Turnover of £2.2m for Y/E 2023 I Adjusted EBITDA of £457k+ for Y/E 2023 I Supply of self-adhesive labels, with BRCGS accreditation for food labelling I 20+ years operations I 85 active clients I Clients from food, toiletries and vitamin sectors with the business only conducting commercial work I High staff retention rate

Asking Price

**Bids Invited** 

Ref. 51195 Leasehold

#### 12. Electrical Installation & Maintenance

Yorkshire

#### Turnover: £1,629,844

Established by the current owner in 2013 I Owner run with T/O in excess of £1.6m I Excellent reputation nationally

#### Asking Price £750,000

Ref. 50584 Leasehold

Asking Price

£1,000,000

Ref. 51335 Freehold



#### 13. Specialist Tooling Manufacturer

West Midlands

#### Turnover: £1,700,000

Turnover of £1.7m for Y/E 2023 I Adjusted EBITDA of £443k+ for Y/E 2023 I Manufacture and design of tooling I Currently operating with clients across the globe including America, Italy and India, well-known internationally I First company to manufacture its press brake tools, continued to launch new products I Long-standing members of staff

#### 14. Aggregate Transport Provider

Scottish Highlands

#### Turnover: £1,500,000

Turnover of £1.5m in 2023 I Adjusted EBITDA of £330k+ I Based in the Highlands, offered as a relocation I Aggregate transport from quarries in the region to clients (primarily tar for roads, accounting for 80% of turnover) I 30+ years operations, local clients I Approved contractor for blue-chip client in region I Asset base of vehicles

#### 15. Design & Metal Fabricator

West Midlands

#### Turnover: £1,332,000

Turnover for Y/E 2024 was £1.33m I Adjusted EBITDA for Y/E 2024 of £322k+ I Steel fabricator, street furniture and frames for electronic screens I 20+ years operations, core of 6 active clients with 50 repeat clients, sector diverse I Forward orders of £850k I Press brake and laser cutting services, full fabrication, design to manufacture Asking Price

**Bids Invited** 

Ref. 51404 Leasehold

#### 16. Scaffolding Business

Relocatable

#### Turnover: £1,292,606

Turnover Y/E 24 of £1,292,606 and a Gross Profit of £384,450 I Well established and highly profitable scaffolding company I Strong managers and a large team of experienced employed scaffolders I Large asset base worth around £1.1m I Loyal commercial client base I Excellent reputation I Repeat business Asking Price

£2,100,000

Ref. 50250 Relocatable

Leasehold

**Asking Price** 

£2,400,000

Ref.

Ref. 50858

Leasehold



#### 17. IT Infrastructure Installer

Relocatable

#### Turnover: £1,274,000

Turnover for Y/E June 2024 was £1.27m I Adjusted EBITDA for Y/E June 2024 of £262k I Variety of services including structural cabling and fibre optic cabling for internal IT systems I 10+ years operations, recently offering security systems I Core of 15 active clients, sector diverse I Team (subcontractors) can manage operations independently

18. Supplier to the Energy Sector

South East

#### Turnover: £1,185,095

Products and services to the energy sector including metallographic replication and advanced inspection and monitoring tools I 25+ years operations, good press coverage I Strong base of active clients, contracts with top clients I Standard accreditation including PCN, IVB and ASNT I Worldwide

#### 19. Signage & Graphics for Commercial Fit Out Sector

South East

#### Turnover: £1,185,000

Turnover of £1.2m for Y/E 2024 with Adjusted EBITDA of £218k+ I Graphic solutions to contractors, full process from design to installation I 10+ years operations I 85 active clients, forward orders of £400k I Clients from the commercial fit out sector I Only conducting commercial, contract work I High staff retention I Management structure in place



Asking Price Bids Invited

> Ref. 51584 Relocatable

**Asking Price** 

Bids Invited

Ref. 51081 Leasehold

Bids Invited

**Asking Price** 

Ref. 51124 Leasehold

#### 20. Plant Machinery Repairs

Midlands

#### Turnover: £1,500,000

Combined Turnover of £1.5m for Y/E 2023 | Adjusted EBITDA of £500k+ for Y/E 2023 | Plant machinery repairs with a courtesy hire, ensuring clients do not experience delays | 20+ years operations | 10 active clients, forward book of £100k - £120k a month | 1.5 acre site | Freehold | Planning permission for additional workshops



Ref. 50577 Freehold



#### 21. Specialist Rope Access Provider

South Wales

#### Turnover: £1,003,919

Turnover of £1m for Y/E 2022 | Adjusted EBITDA of £102k for Y/E 2022 | Industrial rope access services, de-vegetation, cleaning and maintenance, alongside confined space services | Leading contractor for major rail contractors regionwide | 12 years operations, established as specialist provider in niche sector | Management team

#### Asking Price

#### **Bids Invited**

£1,100,000

Ref. 49861 Leasehold

**Asking Price** 

Ref. 51314

Leasehold

#### 22. Demolition & Dismantling Contractor

UK

#### Turnover: £999,346

Turnover for Y/E 2024 of £1m with Adjusted EBITDA of £228k+ I Demolition and dismantling including strip outs and full building demolition, forward book of £950k I 20+ years operations, variety of clients including blue-chip construction clients and local authorities I All project aspects I Subcontractors working with the business for 20 years

23. Steel Fabrication & Construction Services

Scotland

#### Turnover: £6,294,412

Turnover of £6.3m for Y/E 2025 I Adjusted EBITDA of £1m for Y/E 2025 I Steel fabrication and construction services, Scotland-wide I 25+ years operations I 70+ active clients, predominantly ad-hoc basis I Well experienced and longstanding team as well as a reliable team of subcontractors I Large freehold workshop Asking Price

**Bids Invited** 

Ref. 51164 Freehold

#### 24. Calibration & Repair Services

North East

#### Turnover: £508,000

Turnover of £508k for Y/E 2024, Adjusted EBITDA of £265k+ for Y/E 2024 I Wide range of calibration and repair services for a variety of equipment I 20+ years operations I Worldwide clients, contracts in place I High staff retention rate I Can operate independently of its directors I Holding multiple prestigious accreditations Asking Price

£1,400,000

Ref. 51000 Freehold

# Contact Us

Contact us to find out more about any of the projects listed in this portfolio or to discuss our complete corporate business sales and acquisitions service.

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