



BUSINESS INSIGHTS
MARKET REPORT

JANUARY 2026

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ALTIUS CORPORATE FINANCE

Welcome

We would like to begin by wishing all our clients and business colleagues Happy New Year and a warm welcome to our January 2026 Corporate Market Report.

Over the past year, the corporate sector has navigated a landscape marked by significant workforce pressures and ongoing financial challenges, and 2026 promises to bring its own unique blend of challenges and opportunities. As we turn the page on a challenging 2025, we extend our best wishes for a resilient and prosperous year ahead.

Reflecting on 2025: Challenge, Change and Opportunity

by PAUL J. MILLER
Chairman



The corporate landscape has experienced a demanding 2025, shaped by rising operational costs, shifting labour dynamics, and continued market competition. Despite these challenges, UK businesses have shown a high degree of resilience. M&A activity has remained steady throughout the year, with ongoing consolidation across a range of sectors as larger operators aim to achieve scale and geographical expansion, optimise overheads and investment, and enhance market positioning.

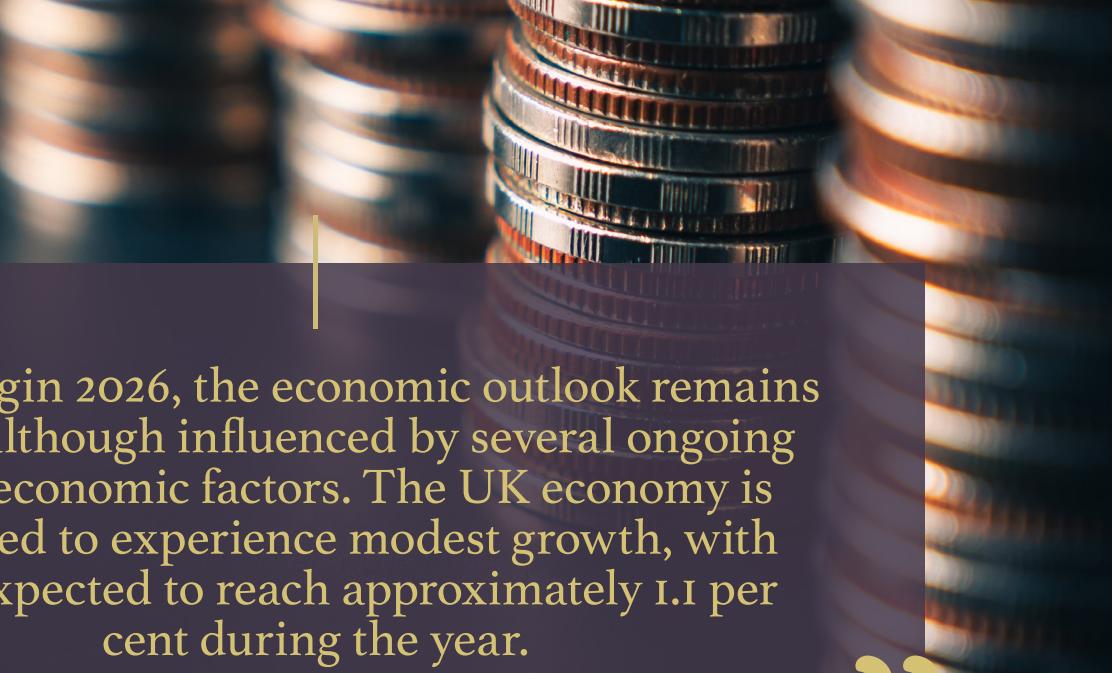
Investor interest in high-quality, well-managed businesses has continued to expand. Demand has been particularly strong in sectors with recurring revenue streams, essential service provision, and robust long-term growth drivers. These trends reflect broader shifts in demographics, technology adoption, regulatory expectations, and increasing requirements for reliability and operational transparency.

Throughout 2025, Altius Group delivered successful corporate transactions across a range of industry sectors including engineering, manufacturing, technology and business services. Key completions included Wm Coulthard & Company Ltd in Carlisle, sold to Thundercat Industries, GGP Systems Ltd in Croydon, acquired by an experienced operator in the public-sector technology market, and Exel Elevator Ltd in Gateshead, sold to Deltron Lifts Ltd.

These transactions highlight the depth of activity across long-established, resilient businesses with strong reputations, specialist expertise and consistent client demand. Other notable sales included Van Driel Engineering Ltd in Norfolk, sold to Manchester Technical Innovations Ltd, the successful July completions of 3A Manufacturing Ltd and W. Campbell & Son Ltd, and strong ongoing activity in engineering and manufacturing markets where buyer appetite remains robust.

Additional completions across the wider corporate portfolio further demonstrate the appeal of well-positioned businesses with loyal client bases, strong operational platforms and opportunities for future growth. These included the acquisition of 4 Forces Security Services Ltd in Wolverhampton by Taybar Security Ltd, reinforcing consolidation within the regional security sector, and the sale of contract electronic manufacturer Thames Gateway Manufacturing Ltd in Essex to an existing operator. Each of these transactions reflects strong demand from buyers seeking stable, scalable assets with long-standing reputations for reliability, compliance and quality.

Across the wider UK M&A landscape, Altius Group continues to demonstrate strong market penetration. The latest Experian League Table data places Altius 8th in the UK by deal volume. This national performance is reflected



“ As we begin 2026, the economic outlook remains stable, although influenced by several ongoing macroeconomic factors. The UK economy is projected to experience modest growth, with GDP expected to reach approximately 1.1 per cent during the year.

with top ten rankings across Scotland, Wales and English regions.

The Experian MarketIQ YTD 2025 report highlights top-performing sectors by deal volume and underscores the UK's focus on innovation and professional expertise. The Technology, Media, and Telecoms (TMT) sector led the market with 961 transactions, maintaining its position as a key driver of deal activity despite a 10% dip in the sector's volume. Notably, approximately 65% of this activity occurred within the software sub-sector, reflecting ongoing investment in AI and digital capabilities.

The Professional, Scientific, and Technical sector, which saw 702 deals, showed exceptional resilience by recording a 60% surge in total value, highlighting significant investor appetite for specialised expertise and high-impact transactions.

The Manufacturing sector also delivered solid performance, recording 683 deals valued at £28.2 billion. While deal volume saw a 10% decline year-on-year, the completion of several large transactions signals continued investor

confidence in the UK's industrial capabilities and long-term potential. The challenging environment was also evident in sectors like Construction, which saw deal volume decline by 8%.

Collectively, these sector data points reflect the broader MarketIQ trend for YTD 2025, which saw overall UK deal volume drop by 13% (to 4,719 deals) compared to the same period for 2024, driven by a clear shift towards fewer but more impactful transactions across the corporate market.

Economic Outlook 2026: Stability Amid Shifting Conditions

As we begin 2026, the economic outlook remains stable, although influenced by several ongoing macroeconomic factors. The UK economy is projected to experience modest growth, with GDP expected to reach approximately 1.1 per cent during the year. Inflation is easing as wage growth moderates and labour market conditions soften. Unemployment reached 5 per cent in November and is forecast to remain at a similar level through the first half of 2026.

Despite subdued growth, business investment and government spending are expected to support economic activity, though risks persist from global uncertainty. The Chancellor may need to implement more fiscal savings in the future to meet targets, while the Bank of England balances inflation control with growth support. These macro factors make operational planning, workforce strategy, and technology investment increasingly important for both buyers and sellers in the corporate sector.

Fiscal and monetary pressures will continue to influence business confidence and transactional activity during 2026. However, structural reforms, sector modernisation and targeted investment programmes may create favourable long-term opportunities for well-positioned operators.

Positioning for Success in the Year Ahead

For business owners, 2026 presents an important moment for planning around

operational sustainability, financial resilience and long-term growth. Rising costs and tax pressures have encouraged some owners to consider exit planning sooner, while others are focusing on strengthening their position for future expansion.

Buyer appetite remains strong across many sectors. Businesses with predictable income, strong governance, stable workforces and scalable operating models continue to be highly sought after. Larger groups and strategic investors are actively seeking acquisitions that enhance efficiencies, broaden service portfolios or extend geographic reach.

Successful transactions in 2026 will be achieved by parties who combine clear strategic vision with disciplined operational management and professional market guidance. Sellers who demonstrate robust compliance, transparent financial performance and stable leadership teams are best positioned to achieve premium valuations, whilst buyers who focus on acquiring well-managed, resilient businesses will benefit from assets capable of thriving within a competitive and fast-moving commercial environment.

The corporate sector remains one of the most resilient and forward-looking areas of the UK economy. At Altius Group, we remain committed to supporting business owners with insights, analysis and market intelligence that help inform clear and confident decision-making. We look forward to working closely with clients throughout 2026 as they pursue exit, acquisition and expansion strategies during this period of opportunity.

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When Holding on Costs More Than Letting Go: The Hidden Price of Delayed Business Sales

by ANDREW K. STEEN
Managing Director



Every business owner knows the right time to sell exists, theoretically. Yet many find themselves postponing that decision, watching time pass by whilst convincing themselves 'just one more milestone' will make the difference.

The truth is more uncomfortable: waiting too long doesn't just delay the sale - it can diminish a business' end value.

Emotional Traps

Business owners rarely admit how deeply personal their relationship with their company has become. It's not merely an asset on a balance sheet; it's a story of sacrifices, victories, and identity. The thought of handing over control can feel like surrendering a part of oneself, regardless of how compelling the financial case may be.

“The truth is more uncomfortable: waiting too long doesn't just delay the sale - it can diminish a business' end value.”

This attachment manifests in various ways. Some owners fixate on finding the 'perfect' buyer who will honour their vision, maintain company culture, and treat employees with the same care they provided. This is often a positive driver rather than a barrier. Many sellers want reassurance that their legacy continues in safe

hands, and advisers who understand this are better positioned to identify values-aligned buyers. Working with the right broker ensures these non-financial priorities are not only respected but deliberately embedded into the sale strategy, helping sellers feel confident that both value and continuity are preserved.

Others delay because they genuinely don't know what comes next. The prospect of retirement or a new venture brings anxiety rather than excitement. Without a clear post-sale plan, the business becomes a comfortable default, even when market conditions are shouting "sell now".

Skills Mismatch

Here's an uncomfortable reality: the skills that built your business may not be the skills it needs now. Businesses evolve through distinct phases - start-up, growth and maturity - and each demands different capabilities.

The entrepreneur who thrived on innovation and risk-taking during the early years may struggle with the structured processes and delegation required as the company matures. Conversely, the systematic operator who excels at optimising established businesses may lack the entrepreneurial agility needed when markets shift or disruption looms.

Recognising this mismatch is crucial. Continuing to lead a business through a phase that doesn't

align with your strengths can be viewed less and less as perseverance as time goes on, and more as stubbornness. And it carries real costs. - leading to missed opportunities, declining valuations, and mounting stress.

In many sectors, the added pressure comes from rapid technological change. AI, automation and new industry platforms are reshaping what businesses must invest in to remain competitive. For some owners, transitioning into this next wave of required skills and capital simply is not the preferred route. In those situations, selling becomes a strategic choice that allows the business to evolve under new leadership whilst the owner exits at a strong point in the cycle.

Market Timing Myth

Many owners delay selling whilst waiting for optimal market conditions. The logic seems sound: wait for better financial performance, favourable industry trends or increased buyer demand before bringing the business to market. However, the 'perfect' market conditions are largely elusive, and this waiting game often proves counterproductive.

Markets are inherently unpredictable. Economic headwinds emerge unexpectedly, competitors disrupt established dynamics and buyer appetite fluctuates with little warning.

Regulatory changes can reshape entire sectors overnight, whilst technological shifts can rapidly erode competitive advantages that took years to build. Each quarter spent waiting for ideal circumstances is a quarter where conditions could just as easily deteriorate instead of improve.

The act of waiting also introduces its own risks: management fatigue, loss of momentum, key staff departures, or simply the advancing age of the owner themselves.

The most successful exits typically result not from perfect timing, but from thorough preparation meeting reasonable market conditions. A well-prepared business with strong fundamentals will attract buyers even in moderate markets.. Rather than attempting to time the market, owners are better served by focusing on what they can control: building a robust, transferable business that commands attention regardless of broader economic cycles.

Breaking the (Delay) Cycle

The most successful exits share a common trait: they're planned strategically rather than forced by circumstance. This requires honest self-assessment about emotional readiness, operational fit and market realities.

Professional advisers play an essential role here. Experienced brokers, accountants, and legal advisers provide an expert perspective. Engaging professional advisers early can transform the entire exit journey. Early planning allows owners to shape a clear strategy, address potential weaknesses well in advance, and understand market appetite before making decisions. A full business appraisal provides insight into current valuation, buyer demand and the steps needed to maximise future saleability. Bringing advisers in sooner rather than later ensures the owner is not reacting out of pressure, but working towards a well-prepared, high-value exit.

RECENT SALES **Case Study**

PROJECT FORTHWITH

Forth Engineering Services Limited

Industrial Maintenance Parts Distributor, **Midlothian**

A competitive sales process delivered an excellent result for clients looking to exit after almost three decades of successful operation. Multiple trade buyers submitted strong offers, driven by the business's established customer base and consistent trading performance.

The business was sold close to asking price to McCondichie Holdings Ltd, a strategic buyer seeking to strengthen their presence in the Scottish engineering distribution sector. Our team coordinated all parties through a smooth transaction, maintaining momentum from initial marketing through to completion.

KEY HIGHLIGHTS

- Multiple trade buyer offers with sale achieved close to asking price
- Nearly 30 years of established trading history
- Comprehensive product range including pneumatics, bearings, castors, hydraulics, and power transmission parts
- Strong reputation across Scotland with loyal supplier relationships and established customer base
- All products supplied from stock for rapid turnaround
- Turnover of £1m for y.e December 2023, with an adjusted EBITDA of £250k



RECENT SALES **Case Study**

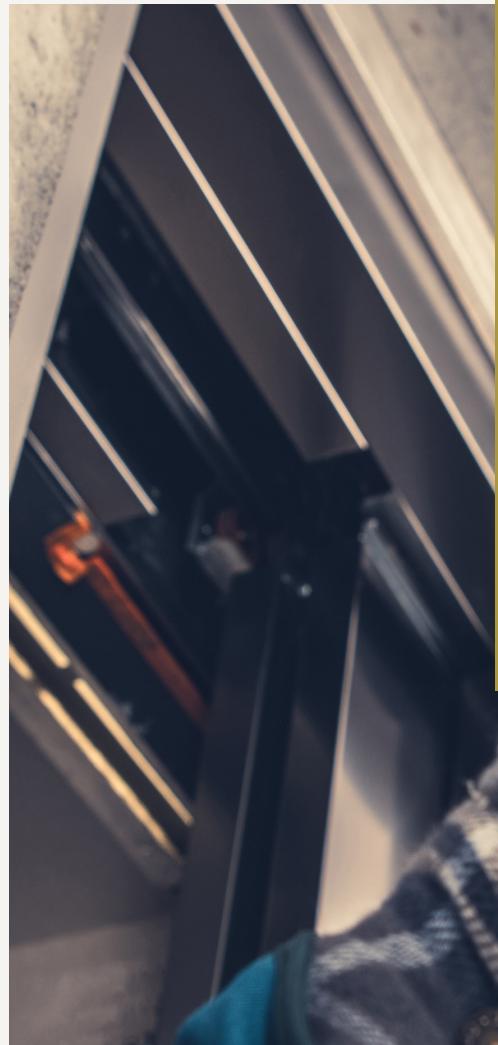
PROJECT MONSOON

Exel Elevator Limited

Lift Maintenance & Repair Provider, **Gateshead**

Strong market positioning and industry accreditations generated significant buyer interest in this well-established lift services business. Multiple viewings led to several competitive offers, with high bids driven by our targeted approach to strategic buyers in complementary sectors.

Sold to Deltron Lifts Ltd in under 9 months from initial instruction, the transaction represented an excellent geographic fit for the buyer. Our team identified the ideal acquirer and managed a smooth process from introduction through completion.



KEY HIGHLIGHTS

- Completion in under 9 months with multiple competitive offers
- Strategic acquisition by established lift operator
- 15+ years operating across the North East with highly qualified engineering team
- Multiple industry accreditations: ISO 9001, CHAS, Constructionline, SafeContractor
- Comprehensive service offering from routine maintenance to full modernisation, including 24/7 callout
- Forecasted turnover of £929k for y.e May 2025, with an adjusted EBITDA in excess of £209k

RECENT SALES **Case Study**

PROJECT SNICKERS

Wm Coulthard & Company Limited

Lubricating Systems Manufacturer, **Carlisle**

Marketing a business with 136 years of heritage and partial family ownership required a careful approach to finding the right buyer. Our strategy focused on identifying acquirers who would appreciate the company's engineering excellence and commitment to quality, resulting in strong interest and high bids.

Successfully sold to Thundercat Industries, a long-term UK manufacturing investor and trade buyer, ensuring continuity for both clients and the skilled workforce. We coordinated a complex transaction involving family stakeholders, maintaining confidentiality while securing the best outcome.

KEY HIGHLIGHTS

- Strong trade buyer interest with high bids secured
- Founded 1888 - 136 years of family ownership until sale
- Designs and manufactures bespoke packaged pump-to-point lubricator systems for 70+ active clients
- Products renowned for reliability, meeting API and ISO specifications for major end users including Shell, Saudi Aramco, and BP
- ISO 9001 certified with purpose-built manufacturing facility in Carlisle
- Turnover of £2.06m for y.e June 2024, with an adjusted EBITDA of £917k



RECENT SALES **Case Study**

PROJECT MACADAMIA

GGP Systems Limited

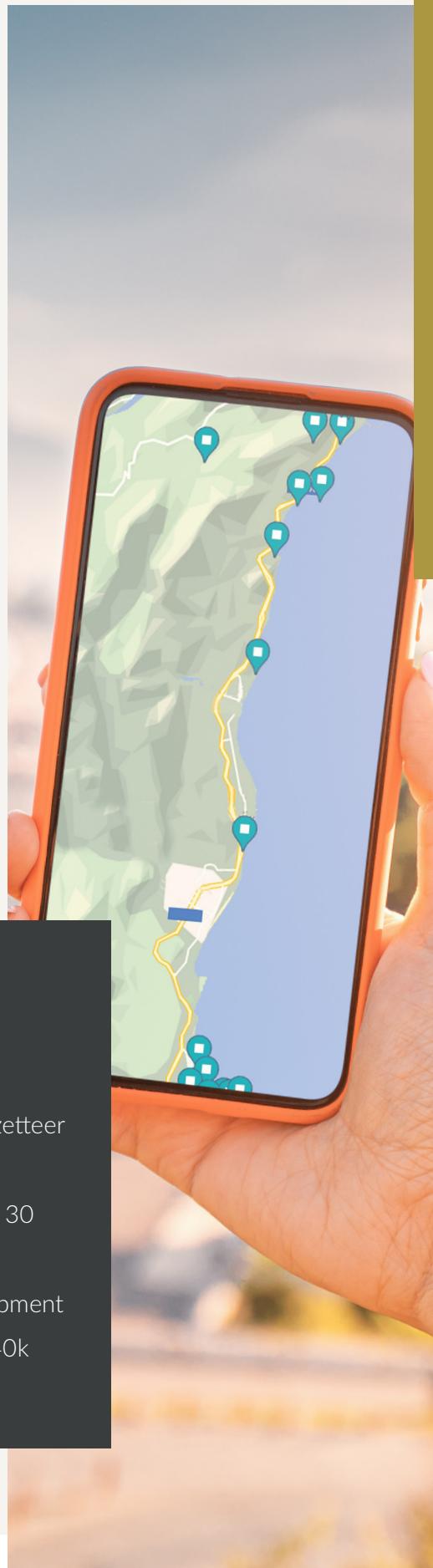
Geographical Software Provider, **Croydon**

A retirement-driven sale required identifying a buyer who would value the business's reputation and commitment to innovation in the public sector. Multiple viewings led to several strong offers, with high bids driven by our targeted approach to experienced technology operators.

The business was acquired by a trade buyer who recognised the strategic value of GGP's market position and product suite. We facilitated a smooth transition between all parties, preserving the company's reputation while securing our client's retirement objectives.

KEY HIGHLIGHTS

- Multiple buyer enquiries and strong trade interest
- Founded 1992 - one of the UK's oldest and most experienced GIS and gazetteer management suppliers
- Cloud-based systems with award-winning software, serving approximately 30 active clients
- Exclusive focus on local authority operations with 100% UK-based development
- Turnover of £569k for y.e 2024, with an adjusted EBITDA in excess of £140k



A Selection of Current Mandates



TURNOVER: £30m

LOCATION: UK

Ref. **51342**

Asking Price: **Bids Invited**

Project Wyatt: **Groundworks Construction Company**

The business specialises in a wide range of groundworks services, offering a turnkey service to numerous blue-chip clients throughout the UK. Well-established in the region having operated for over 15 years, developing long standing relationships with key clients during this time due to their excellent reputation for quality and reliability.

Key Features:

- Offers range of groundworks services
- Operating with a forward order book value of £4m
- Turnover of £30m year end 2024 generating adjusted EBITDA of £3.6m
- Operating with a strong second tier management structure

Project Sara: **Security Services Provider - Canine Security**

Security services provider with an emphasis on canine security. It provides a wide variety of security solutions offering a bespoke solution to clients. Well-established in the sector, the business has strong relationships with clients. The company has a number of industry standard accreditations.

Key Features:

- Additional services including mobile CCTV towers, mobile patrols and key holding/alarm response teams, amongst others
- Turnover of £20m for year end 2024 with an adjusted EBITDA of £3m

Project Arizona: **Dog Food Wholesale & Distribution Company**

The business was established in 1973. Leading pet trade wholesaler, supplying a range of pet food and accessories throughout the Midlands region and beyond. Only servicing the needs of the wholesale trade, it has grown over the years to today's trading level. The business supplies in bulk to the end retailer.

Key Features:

- Offers pet food wholesale and distribution
- Currently predominantly Midlands based customers
- Turnover of £26m year end 2024 generating adjusted EBITDA of £1.2m
- Strong second tier management in place



TURNOVER: £20m

LOCATION: UK

Ref. **51006**

Asking Price: **Bids Invited**



TURNOVER: £26m

LOCATION: Midlands

Ref. **49475**

Asking Price: **Bids Invited**

A Selection of Current Mandates



TURNOVER: £13.5m
LOCATION: Southern Scotland
Ref. 49346

Asking Price: £6,000,000

Project Pine: Groundwork Services Provider

Offers a comprehensive groundwork service including drainage, concrete work, earthworks, utilities and road construction. Strong working relationships with major house builders with number of framework contracts in place. The business also provides services such as house renovations, land drainage and plot work. It has recently started manufacturing its own aggregates.

Key Features:

- Delivers a comprehensive range of groundwork services
- Strong, long-standing relationships with leading house builders
- Turnover of £13.5m year end 2024 generating adjusted EBITDA of £2.5m
- Over 80 employees with strong management structure



TURNOVER: £12m
LOCATION: Scotland
Ref. 51102

Asking Price: £4,500,000

Project Hamilton: Vehicle Parts Retailer

Project Hamilton is a vehicle parts retailer based in Scotland. The business is well-established and offers its products across the region. The business has high staff retention rate with a strong second tier management structure in place. Well-established in the region having operated for over 40 years.

Key Features:

- Offers the supply of vehicle parts as well as oils and lubricants for clients in the region
- Currently operating with over 7,000 active clients
- Turnover of £12m year end 2023 generating adjusted EBITDA of £917k



TURNOVER: £9.6m
LOCATION: UK
Ref. 51108

Asking Price: Bids Invited

Project Frances: Windows & Doors Manufacturer

UK-based window and door manufacturer with factories specialising in both PVC and aluminium. Project Frances is a well established, market leader in their area, with a trading history exceeding 35 years. The business has an excellent reputation, synonymous with high quality products and excellent customer service.

Key Features:

- Strong 2nd tier management team
- High quality equipment & up-to-date machinery
- Trading history exceeding 35 years
- Turnover of £9.6m year end 2024 generating adjusted EBITDA of £700k

A Selection of Current Mandates



TURNOVER: £9.5m

LOCATION: UK

Ref. **51157**

Asking Price: **Bids Invited**

Project Worden: Commercial Printing Services

Well-established in the region having operated for 150 years. The company developed an excellent reputation for quality. High staff retention rate with many having been with the company for over 30 years. The business is operating with the highest quality machinery, consistently updating systems and processes, maximising efficiency.

Key Features:

- Offers commercial printing services, predominantly to the NHS, supplying pathology test products
- Turnover of £9.5m year end 2024 generating adjusted EBITDA of £2.1m
- Working with over 300 active clients



TURNOVER: £7.5m

LOCATION: Scotland

Ref. **51999**

Asking Price: **Bids Invited**

Project Ezra: Leading Independent Drinks Wholesaler & Pub Portfolio

Established drinks wholesaler with a 20-year trading history, supplying over 400 active hospitality trade accounts, including pubs, hotels, clubs and leisure venues across Scotland. Clients regularly highlight the company's same day and next day fulfilment, bespoke delivery solutions, and consistently responsive support as key reasons for repeat business.

Key Features:

- High levels of client retention and steady inflow of word-of-mouth referrals
- Supplying over 400 active hospitality trade accounts
- Turnover of £7.5m year end 2024 generating adjusted EBITDA of £623k



TURNOVER: £6m

LOCATION: South West

Ref. **51540**

Asking Price: **Bids Invited**

Project Turner: Construction Contractor

Construction company offering the installation of bespoke architectural envelopes alongside cladding and glazing. The clients value quality in the company's work, with no defects or errors noted upon completion. End clients tend to be blue-chip construction companies who oversee multiple high-value developments in and around the capital. The business is well-known in the sector.

Key Features:

- Specialising in construction finishing services
- Operated in the sector for over 20 years
- Turnover of £6m year end 2025 generating adjusted EBITDA of £1.1m

A Selection of Current Mandates



TURNOVER: £5.1m

LOCATION: UK

Ref. **50747**

Asking Price: **Bids Invited**

Project Noble: Beverage Manufacturer

The business manufactures a wide range of beverages including value-added drinks such as protein water and kombucha. The company is based on a large freehold site with four factories and additional space to accommodate growth. With production only using around 50% of water available on site, output could be easily scaled.

Key Features:

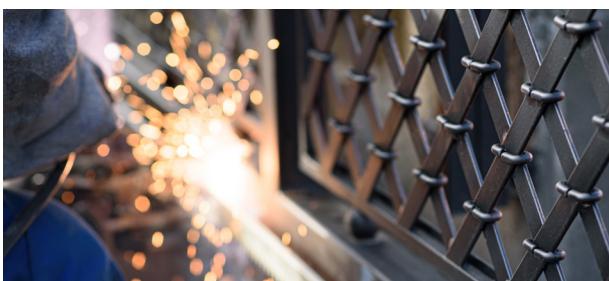
- Key supplier, producing value-added drinks
- Large freehold site with four factories and scope to expand
- Turnover of £5.1m year end 2024
- Current production only utilising around 50% of water available on site

Project Jaronda: Fencing Manufacturer & Retailer

The company specialises in providing a comprehensive service, offering domestic and agricultural fencing products, landscaping supplies, which include decking and sleepers, sheds and summerhouses, wooden and metal gates. These are supplied to domestic clients, landscape and fencing contractors and wholesale builders' merchants. Deliveries are offered through in-house delivery drivers.

Key Features:

- Specialises in providing a comprehensive service, offering domestic and agricultural fencing products
- Portfolio of c.150 active clients
- Turnover of £4.83m year end 2025 generating adjusted EBITDA of £919k



TURNOVER: £4.83m

LOCATION: South East

Ref. **51654**

Asking Price: **£4,250,000**



TURNOVER: £3.8m

LOCATION: UK

Ref. **50886**

Asking Price: **£2,500,000**

Project Everdeen: Subcontract Machining & Fabrication Company

Well-established in the sector having offered its services for over 23 years the company has a strong base of clients across a variety of industries. Based across two sites, there is a white glove facility for membrane panels, labels and product assembly and medical products.

Key Features:

- Also provides stockholding and finishing for clients
- Turnover of £3.8m year end 2025 generating adjusted EBITDA of £1m
- Employs over 50 staff

A Selection of Current Mandates



TURNOVER: £2.85m

LOCATION: North West

Ref. **51990**

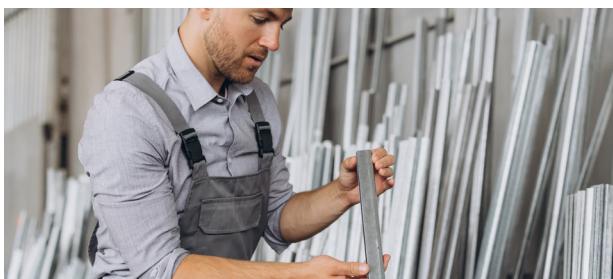
Asking Price: **Bids Invited**

Project Romans: Dry Lining Contractor

The business is well-known through the region, offering Dry-Lining, suspended ceilings, MF ceilings, metal ceilings, steel framing systems (SFS), plastering and associated joinery. Having operated in the region for over 20 years, the business has built a reputation for reliability, value and first-class project delivery. The company has obtained a full suite of sector-relevant accreditations.

Key Features:

- Specialising in installation of a wide range of ceilings, steel framing and associated joinery
- Accreditations: BM TRADA (ISO9001), CHAS, Constructionline
- Turnover of £2.85m year end 2025 generating adjusted EBITDA of £761k



TURNOVER: £2.26m

LOCATION: North East

Ref. **51770**

Asking Price: **Bids Invited**

Project Milchick: Aluminium Construction Products Manufacturer & Installer

The company designs and manufactures aluminium products such as aluminium windows, doors and curtain walling. Installations are completed by subcontracted installers and quality checked by the business' managers. Second-tier management structure in place comprised of four senior members.

Key Features:

- Company designs and manufactures aluminium products
- C.12 active clients primarily based within the construction
- Future work for the next 12 months valued at £1m
- Turnover of £2.26m year end 2025 generating adjusted EBITDA of £620k



TURNOVER: £2.5m

LOCATION: North West

Ref. **51760**

Asking Price: **Bids Invited**

Project Shiraz: IT Infrastructure Company

The business has established long-standing relationships across multiple sectors including a preferred supplier agreement with a leading global retail group. Service lines cover the full spectrum of structured cabling solutions. The business operates with a core team of four subcontracted technicians as well as a nationwide network of 75 highly skilled engineers.

Key Features:

- Delivers specialist internal cabling solutions, including fibre optic installation and 5G infrastructure deployment
- Many blue-chip clients across a wide range of sectors
- Forecasted turnover of £2.5m year end 2025 generating adjusted EBITDA of £2m

A Selection of Current Mandates



TURNOVER: £1.88m

LOCATION: Scotland

Ref. **50955**

Asking Price: **£3,000,000**

Project Spielberg: Transport Provider

The business provides a variety of trustworthy transportation across the region, and operates a fleet of coaches and minibuses. Having operated for over 40 years, the business is well-established with a consistent client base. Second tier management structure in place with an office manager and a head engineer.

Key Features:

- Provides a variety of trustworthy transportation across the region
- Operating for over 40 years
- Turnover of £1.88m for year end 2024 with adjusted EBITDA of £648k



TURNOVER: £1.5m

LOCATION: UK

Ref. **51232**

Asking Price: **Bids Invited**

Project Hippocrates: Medical Equipment Supplier for Developing Countries

Project Hippocrates operates as a globally recognised supplier of costeffective medical and orthopaedic equipment, at the forefront of advancing healthcare in Low and Middle-Income Countries. With over 20 years of experience, it has built a strong global presence, recognised for its sustainable, effective, and long-term healthcare solutions delivered worldwide.

Key Features:

- Longstanding team of eight staff, succession planning is in place
- Operating for 20 years with strong global presence
- Turnover of £1.8m for year end 2024 with adjusted EBITDA of £154k
- Work is commissioned world-wide on ad-hoc and contractual basis



TURNOVER: £1.1m

LOCATION: Midlands

Ref. **50635**

Asking Price: **£2,500,000**

Project Oregano: Precision Engineering Company

The company boasts high net margin business of c.40%. 60 historic clients - actively trading with 20, mostly blue-chip clients. No sales team, all growth has come from word of mouth. Highly motivated Operations Director that is absorbing the shareholders responsibilities. £1m of the latest machinery owned outright, capable of scaling the business to £1.2m net profit without needing to invest in further machinery.

Key Features:

- Specialising in production of high precision turned parts
- 20 mostly blue-chip clients
- Turnover of £1.1m year end 2025 generating adjusted EBITDA of £200k

Bolt-on Opportunities in 2025

In association with
 **KINGS**
 CORPORATE
PART OF THE ALTIUS GROUP



TURNOVER: **£2.24m**
 LOCATION: **South East**
 Ref. **51080**

Kitchen Manufacturer

Key Features:

- Supply of bespoke kitchen carcasses, bedroom furniture and doors
- Currently operating with over 100 active commercial clients
- Turnover of £2.24m year end 2025 generating adjusted EBITDA of £100k
- Operates for over 15 years

Asking Price: **£2,799,000**



TURNOVER: **£2.2m**
 LOCATION: **East Scotland**
 Ref. **51227**

Plant & Machinery Installer

Key Features:

- Machinery installation and heavy lifting engineering firm
- Operates with 40 – 60 clients across a variety of sectors across UK
- Turnover of £2.2m year end 2025 generating adjusted EBITDA of £230k
- Second tier management structure in place

Asking Price: **£1,800,000**



TURNOVER: **On Application**
 LOCATION: **West Midlands**
 Ref. **51486**

Specialist Haulage Company

Key Features:

- Predominantly serving the scrap metal sector
- The premises provide ample space for vehicle storage, maintenance, and administrative functions
- High quality fleet of tractor units and trailers

Asking Price: **£1,300,000**



TURNOVER: **£663k**
 LOCATION: **West Midlands**
 Ref. **51111**

Security Company

Key Features:

- Provides installation & maintenance security solutions including alarm installation, service, maintenance and monitoring, CCTV installation
- 880 active clients, some used the services for over 50 years
- Turnover of £663k year end 2025 generating adjusted EBITDA of £190k

Asking Price: **£1,200,000**

Altius Group News

High Five to Latest Donation!

Altius Chairman's Charity has continued to support good causes throughout 2025 with a series of donations to charities chosen by staff.

With a £4,000 donation, the latest organisation to benefit is High Five, a Lancashire charity supporting children with severe disabilities and their families.

High Five Founding Trustee, Sarah Kiley, commented: *"This donation from Altius will allow us to keep creating events, bringing families together. We are so thankful, not just for such a generous donation, but also the belief in what we do."*



Other charities benefiting in 2025 include Unique Kidz Morecambe and Derian House Children's Hospice.

With £17,600 donated over the last season, Group Chairman, Paul Miller, commented: *"I'm delighted to see our charity initiative raising so much for good causes. Here at Altius we are proud of our commitment to give back to the community."*



Experian MarketIQ: UK M&A Review

Altius Group is delighted to rank as a Top 10 adviser in the UK for M&A. The latest Q3 ranking is based on the volume of activity YTD 2025.



CURRENT RANK	ADVISOR	VOLUME
6	RSM	72
7	PwC	62
8	Altius Group	62
9	Cooper Parry	54
10	PKF	49
11	Cavendish	45
12	EY	42

OUR CLIENTS REVIEWS

KNOWLEDGEABLE & EXPERIENCED



Fantastic Service

We have been working closely with Altius Corporate and they have been very helpful in getting our offer agreed. The negotiator has gone above and beyond to ensure we have all the information we needed to move forward quickly and smoothly.

Excellent Support

Our corporate negotiator had a professional attitude throughout and showed genuine commitment to achieving the best possible outcomes for us. His support was second to none from start to finish and was always at the end of the phone for any advice we required.

Strongly Recommend

Just sold our engineering company under the careful eye of Altius' corporate team, our negotiator kept the whole process going and kept us informed the whole way. I strongly recommend going through Altius Corporate if your selling your company. The team was a pleasure to work with!

Professional Service

In the process of selling my business, it would be impossible for our negotiator to be more helpful than he has been throughout this process. No hesitation to recommend Altius, professional service all the way.

Helped Me Every Step of the Way

I have recently sold my business and I couldn't have chosen a better company to take me through the process, from start to finish they helped me every step of the way.

CONTACT US TODAY

TO DISCUSS YOUR CORPORATE BUSINESS
SALE OR ACQUISITION REQUIREMENTS:

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